



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

## 2019 AIRLINE PASSENGER SUMMARY

2/11/2019

2019 ENPLANEMENTS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	1,860												1,860
AMERICAN	5,939												5,939
UNITED	9,737												9,737
<b>TOTAL</b>	<b>17,536</b>												<b>17,536</b>
2018 ENP TOTAL	15,896												<b>15,896</b>
% Chg	<b>10.3%</b>												10.3%

2019 DEPLANEMENTS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	1,804												1,804
AMERICAN	6,232												6,232
UNITED	9,744												9,744
<b>TOTAL</b>	<b>17,780</b>												<b>17,780</b>
2018 DEP TOTAL	16,428												<b>16,428</b>
% Chg	<b>8.2%</b>												8.2%

2019 TOTAL	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	3,664												3,664
AMERICAN	12,171												12,171
UNITED	19,481												19,481
<b>2019 GRAND TOTAL</b>	<b>35,316</b>												<b>35,316</b>
2018 GRAND TOTAL	32,324												32,324
% Chg	<b>9.3%</b>												9.3%

### TOTAL PASSENGERS BY FISCAL QUARTER

2019 Quarter 1 Total	2019 Quarter 2 Total	2019 Quarter 3 Total	2019 Quarter 4 Total
2018 Quarter 1 Total	2018 Quarter 2 Total	2018 Quarter 3 Total	2018 Quarter 4 Total
% Change	% Change	% Change	% Change

ENP = ENPLANED PASSENGERS  
 DEP = DEPLANED PASSENGERS  
 PAX = TOTAL PASSENGERS

# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 REVENUE AND NON-REVENUE PASSENGERS

2/11/2019



<b>ALASKA AIRLINES</b>														
MONTH	ENPLANEMENTS				% INC / DEC PRIOR YR	DEPLANEMENTS				% INC / DEC PRIOR YR	PASSENGERS			% INC / DEC PRIOR YR
	REV	NON-REV	TOTAL			REV	NON-REV	TOTAL			REV	NON-REV	TOTAL	
JAN	1,780	80	1,860		13.3%	1,726	78	1,804		10.9%	3,506	158	3,664	12.1%
FEB														
MAR														
APR														
MAY														
JUN														
JUL														
AUG														
SEP														
OCT														
NOV														
DEC														
<b>TOTAL</b>	<b>1,780</b>	<b>80</b>	<b>1,860</b>			<b>1,726</b>	<b>78</b>	<b>1,804</b>			<b>3,506</b>	<b>158</b>	<b>3,664</b>	

<b>AMERICAN AIRLINES / AMERICAN EAGLE</b>														
MONTH	ENPLANEMENTS				% INC / DEC PRIOR YR	DEPLANEMENTS				% INC / DEC PRIOR YR	PASSENGERS			% INC / DEC PRIOR YR
	REV	NON-REV	TOTAL			REV	NON-REV	TOTAL			REV	NON-REV	TOTAL	
JAN	5,708	231	5,939		11.2%	6,028	204	6,232		12.9%	11,736	435	12,171	12.1%
FEB														
MAR														
APR														
MAY														
JUN														
JUL														
AUG														
SEP														
OCT														
NOV														
DEC														
<b>TOTAL</b>	<b>5,708</b>	<b>231</b>	<b>5,939</b>			<b>6,028</b>	<b>204</b>	<b>6,232</b>			<b>11,736</b>	<b>435</b>	<b>12,171</b>	

<b>UNITED EXPRESS</b>														
MONTH	ENPLANEMENTS				% INC / DEC PRIOR YR	DEPLANEMENTS				% INC / DEC PRIOR YR	PASSENGERS			% INC / DEC PRIOR YR
	REV	NON-REV	TOTAL			REV	NON-REV	TOTAL			REV	NON-REV	TOTAL	
JAN	9,359	378	9,737		9.2%	9,377	367	9,744		4.9%	18,736	745	19,481	7.0%
FEB														
MAR														
APR														
MAY														
JUN														
JUL														
AUG														
SEP														
OCT														
NOV														
DEC														
<b>TOTAL</b>	<b>9,359</b>	<b>378</b>	<b>9,737</b>			<b>9,377</b>	<b>367</b>	<b>9,744</b>			<b>18,736</b>	<b>745</b>	<b>19,481</b>	

<b>2019 GRAND TOTALS</b>										
ENPLANEMENTS				DEPLANEMENTS				PASSENGERS		
REV	NON-REV	TOTAL		REV	NON-REV	TOTAL		REV	NON-REV	TOTAL
<b>16,847</b>	<b>689</b>	<b>17,536</b>		<b>17,131</b>	<b>649</b>	<b>17,780</b>		<b>33,978</b>	<b>1,338</b>	<b>35,316</b>



# **SAN LUIS OBISPO COUNTY REGIONAL AIRPORT**

2018 LANDED WEIGHTS AND OPERATIONS

2/11/2019

<b>AIRLINE LANDED WEIGHTS AND OPERATIONS</b>										
	<b>ALASKA</b>		<b>AMERICAN</b>		<b>UNITED</b>		<b>TOTALS</b>			
	<b>LDGWT</b>	<b>OPS</b>	<b>LDGWT</b>	<b>OPS</b>	<b>LDGWT</b>	<b>OPS</b>	<b>2019 LDGWT TOTAL</b>	<b>2019 % CHG LDGWT</b>	<b>2019 OPS TOTAL</b>	<b>2019 % CHG OPS</b>
<b>2019</b>										
JAN	2,324	62	8,724	218	15,016	562	26,064	23.8%	842	10.8%
FEB										
MAR										
APR										
MAY										
JUN										
JUL										
AUG										
SEP										
OCT										
NOV										
DEC										
<b>MONTHLY TOTALS</b>	<b>2,324</b>	<b>62</b>	<b>8,724</b>	<b>218</b>	<b>15,016</b>	<b>562</b>	<b>26,064</b>		<b>842</b>	
<b>MONTHLY AVERAGE</b>	<b>2,324</b>	<b>62</b>	<b>8,724</b>	<b>218</b>	<b>15,016</b>	<b>562</b>	<b>26,064</b>	<b>23.8%</b>	<b>842</b>	<b>10.8%</b>

Landed



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 TOWER TRAFFIC

2/11/2019

2019	<u>ITINERANT</u>					<u>LOCAL</u>			TOTAL TRAFFIC	% CHG 18 to 19
	AC	AIR TAXI	GA	MILITARY	TOTAL ITINERANT	CIVIL	MILITARY	TOTAL LOCAL		
JAN	352	600	2,878	67	3,897	2,523	4	2,527	6,424	-3%
FEB					0			0	0	
MAR					0			0	0	
APR					0			0	0	
MAY					0			0	0	
JUN					0			0	0	
JUL					0			0	0	
AUG					0			0	0	
SEP					0			0	0	
OCT					0			0	0	
NOV					0			0	0	
DEC					0			0	0	
	352	600	2,878	67	3,897	2,523	4	2,527	6,424	-92%

**IFR (included in Total Itinerant above)**

2019	AC	AIR TAXI	GA	MILITARY	TOTAL IFR	PREV YEAR	% CHG
JAN	352	562	637	38	1,589	1,357	17%
FEB					0	1,330	
MAR					0	1,405	
APR					0	1,407	
MAY					0	1,674	
JUN					0	1,444	
JUL					0	1,445	
AUG					0	1,570	
SEP					0	1,439	
OCT					0	1,476	
NOV					0	1,488	
DEC					0	1,326	
	352	562	637	38	1,589	17,361	-91%

**DAILY OPERATION HOURS**

2019	HOURS
JAN	14
FEB	
MAR	
APR	
MAY	
JUN	
JUL	
AUG	
SEP	
OCT	
NOV	
DEC	



## SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 MARKET SHARE REPORT

2/15/2019

AIRLINE TOTAL PASSENGERS	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	PASSENGER TOTAL
ALASKA	3,664 10.4%												3,664 10.4%
AMERICAN	12,171 34.5%												12,171 34.5%
UNITED	19,481 55.2%												19,481 55.2%
<b>2019 TOTAL PASSENGERS</b>	<b>35,316</b>												<b>35,316</b>
% CHANGE	<b>9.3%</b>												<b>-92.7%</b>

(Total Passengers = Enplanements & Deplanements, including Non-Revenue Passengers)

RENTAL CAR COMMISSION	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	COMMISSION TOTAL
AVIS	19,852 36.5%												19,852 36.5%
BUDGET	5,888 10.8%												5,888 10.8%
ENTERPRISE	16,533 30.4%												16,533 30.4%
HERTZ	12,083 22.2%												12,083 22.2%
<b>2019 RAC TOTAL</b>	<b>54,356</b>												<b>54,356</b>
% CHANGE	<b>14.6%</b>												<b>-93.3%</b>

(Rental Car Commission = Net \$\$\$)

AV GAS FUEL FLOWAGE	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	AV GAS TOTAL
AV FUEL SLO (ACI)	17,044 100.0%												17,044 100.0%
AV FUEL OCEANO (ACI)													
<b>2019 AV GAS TOTAL</b>	<b>17,044</b>												<b>17,044</b>
% CHANGE	<b>-0.1%</b>												<b>-93.7%</b>

JET A FUEL FLOWAGE	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	JET A TOTAL
AV FUEL (ACI)	265,283 100.0%												265,283 100.0%
<b>2019 JET TOTAL</b>	<b>265,283</b>												<b>265,283</b>
% CHANGE	<b>22.4%</b>												<b>-91.9%</b>

(Fuel Flowage = Bulk Gallons)

July JetA increase due to true up of prior months gallons



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

## 2019 CARGO LANDED WEIGHTS AND OPERATIONS

2/11/2019

	<u>AMERIFLIGHT (UPS)</u>		<u>WESTAIR (FEDEX)</u>		<u>LANDING WEIGHT</u>		<u>LANDINGS</u>	
	<u>LDGWT</u>	<u>LANDINGS</u>	<u>LDGWT</u>	<u>LANDINGS</u>	<u>2019</u> <u>TOTAL LDGWT</u>	<u>% CHANGE</u> <u>PRIOR YEAR</u>	<u>2019</u> <u>TOTAL LNDGS</u>	<u>% CHANGE</u> <u>PRIOR YEAR</u>
<b>2019</b>								
JAN	468	33	493	58	961	-5.5%	91	-4.2%
FEB								
MAR								
APR								
MAY								
JUN								
JUL								
AUG								
SEP								
OCT								
NOV								
DEC								
<b>MONTHLY TOTALS</b>	<b>468</b>	<b>33</b>	<b>493</b>	<b>58</b>	<b>961</b>		<b>91</b>	
<b>MONTHLY AVERAGE</b>	<b>468</b>	<b>33</b>	<b>493</b>	<b>58</b>	<b>961</b>	<b>-6%</b>	<b>91</b>	<b>-4%</b>

Landed Weights in 1,000 of lbs AVDP

LDGWT = AIRCRAFT LANDED WEIGHT

LNDGS = AIRCRAFT LANDINGS

% CHANGE = Comparison to prior year



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

*2019 TOTAL FREIGHT - ALL CARGO CARRIERS*

*2/11/2019*

	<u>AMERIFLIGHT</u>			<u>WESTAIR</u>			<u>ALL 2019 FREIGHT</u>			<u>% CHANGE PRIOR YEAR</u>
	<u>FREIGHT DEPLANED</u>	<u>FREIGHT ENPLANED</u>	<u>TOTAL AMERIFLIGHT</u>	<u>FREIGHT DEPLANED</u>	<u>FREIGHT ENPLANED</u>	<u>TOTAL WESTAIR</u>	<u>2019</u>	<u>FREIGHT ENPLANED 2019</u>	<u>TOTAL ALL FREIGHT 2019</u>	
<b>2019</b>										
<b>JAN</b>	21,304	47,739	69,043	48,757	90,351	139,108	70,061	138,090	208,151	-16.0%
<b>FEB</b>										
<b>MAR</b>										
<b>APR</b>										
<b>MAY</b>										
<b>JUN</b>										
<b>JUL</b>										
<b>AUG</b>										
<b>SEP</b>										
<b>OCT</b>										
<b>NOV</b>										
<b>DEC</b>										
<b>TOTALS</b>	<b>21,304</b>	<b>47,739</b>	<b>69,043</b>	<b>48,757</b>	<b>90,351</b>	<b>139,108</b>	<b>70,061</b>	<b>138,090</b>	<b>208,151</b>	<b>-92.6%</b>

Data Reported in pounds AVDP



# SAN LUIS OPISPO COUNTY REGIONAL AIRPORT

## 2019 CHARTER SERVICES PASSENGER SUMMARY

2/15/2019

2019	ACI				MARC AIR				2019 CHARTER FBO TOTAL							
	ENP	DEP	LAND	LAND WGT	ENP	DEP	LAND	LAND WGT	TOTAL ENP	TOTAL DEP	TOTAL PAX	% CHG to 2018	TOTAL LANDINGS	% CHG to 2018	TOTAL LAND WGT	% CHG to 2018
JAN	57	50	106	4215					57	50	107	-18%	106	63%	4215	117%
FEB																
MAR																
APR																
MAY																
JUN																
JUL																
AUG																
SEP																
OCT																
NOV																
DEC																
<b>TOTAL</b>	<b>57</b>	<b>50</b>	<b>106</b>	<b>4,215</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>57</b>	<b>50</b>	<b>107</b>		<b>106</b>		<b>4,215</b>	

LAND = AIRCRAFT LANDINGS  
 LAND WGT = AIRCRAFT LANDED WEIGHT PER 1000 LBS  
 DEP = DEPLANEMENT  
 ENP = ENPLANEMENT  
 PAX = PASSENGERS