



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 REVENUE AND NON-REVENUE PASSENGERS

4/8/2019



<b>ALASKA AIRLINES</b>														
MONTH	ENPLANEMENTS				% INC / DEC PRIOR YR	DEPLANEMENTS				% INC / DEC PRIOR YR	PASSENGERS			% INC / DEC PRIOR YR
	REV	NON-REV	TOTAL			REV	NON-REV	TOTAL			REV	NON-REV	TOTAL	
JAN	1,780	80	1,860		13.3%	1,726	78	1,804		10.9%	3,506	158	3,664	12.1%
FEB	1,701	97	1,798		0%	1,536	87	1,623		0%	3,237	184	3,421	0%
MAR	1,864	92	1,956		-7.8%	1,679	88	1,767		-4.5%	3,543	180	3,723	-6.3%
APR														
MAY														
JUN														
JUL														
AUG														
SEP														
OCT														
NOV														
DEC														
<b>TOTAL</b>	<b>5,345</b>	<b>269</b>	<b>5,614</b>			<b>4,941</b>	<b>253</b>	<b>5,194</b>			<b>10,286</b>	<b>522</b>	<b>10,808</b>	

<b>AMERICAN AIRLINES / AMERICAN EAGLE</b>														
MONTH	ENPLANEMENTS				% INC / DEC PRIOR YR	DEPLANEMENTS				% INC / DEC PRIOR YR	PASSENGERS			% INC / DEC PRIOR YR
	REV	NON-REV	TOTAL			REV	NON-REV	TOTAL			REV	NON-REV	TOTAL	
JAN	5,708	231	5,939		11.2%	6,028	204	6,232		12.9%	11,736	435	12,171	12.1%
FEB	5,686	141	5,827		17.9%	5,737	122	5,859		13.3%	11,423	263	11,686	15.5%
MAR	7,340	217	7,557		21.6%	7,314	184	7,498		28.9%	14,654	401	15,055	25.1%
APR														
MAY														
JUN														
JUL														
AUG														
SEP														
OCT														
NOV														
DEC														
<b>TOTAL</b>	<b>18,734</b>	<b>589</b>	<b>19,323</b>			<b>19,079</b>	<b>510</b>	<b>19,589</b>			<b>37,813</b>	<b>1,099</b>	<b>38,912</b>	

<b>UNITED EXPRESS</b>														
MONTH	ENPLANEMENTS				% INC / DEC PRIOR YR	DEPLANEMENTS				% INC / DEC PRIOR YR	PASSENGERS			% INC / DEC PRIOR YR
	REV	NON-REV	TOTAL			REV	NON-REV	TOTAL			REV	NON-REV	TOTAL	
JAN	9,359	378	9,737		9.2%	9,377	367	9,744		4.9%	18,736	745	19,481	7.0%
FEB	9,725	424	10,149		13.0%	9,262	404	9,666		11.8%	18,987	828	19,815	12.4%
MAR	12,293	468	12,761		27.7%	11,067	476	11,543		27.9%	23,360	944	24,304	27.8%
APR														
MAY														
JUN														
JUL														
AUG														
SEP														
OCT														
NOV														
DEC														
<b>TOTAL</b>	<b>31,377</b>	<b>1,270</b>	<b>32,647</b>			<b>29,706</b>	<b>1,247</b>	<b>30,953</b>			<b>61,083</b>	<b>2,517</b>	<b>63,600</b>	

<b>2019 GRAND TOTALS</b>										
ENPLANEMENTS				DEPLANEMENTS				PASSENGERS		
REV	NON-REV	TOTAL		REV	NON-REV	TOTAL		REV	NON-REV	TOTAL
55,456	2,128	57,584		53,726	2,010	55,736		109,182	4,138	113,320



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

## 2019 AIRLINE PASSENGER SUMMARY

4/8/2019

2019 ENPLANEMENTS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	1,860	1,798	1,956										5,614
AMERICAN	5,939	5,827	7,557										19,323
UNITED	9,737	10,149	12,761										32,647
<b>TOTAL</b>	<b>17,536</b>	<b>17,774</b>	<b>22,274</b>										<b>57,584</b>
2018 ENP TOTAL	15,896	15,726	18,329										49,951
% Chg	10.3%	13.0%	21.5%										15.3%

2019 DEPLANEMENTS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	1,804	1,623	1,767										5,194
AMERICAN	6,232	5,859	7,498										19,589
UNITED	9,744	9,666	11,543										30,953
<b>TOTAL</b>	<b>17,780</b>	<b>17,148</b>	<b>20,808</b>										<b>55,736</b>
2018 DEP TOTAL	16,428	15,443	16,694										48,565
% Chg	8.2%	11.0%	24.6%										14.8%

2019 TOTAL	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	3,664	3,421	3,723										10,808
AMERICAN	12,171	11,686	15,055										38,912
UNITED	19,481	19,815	24,304										63,600
<b>2019 GRAND TOTAL</b>	<b>35,316</b>	<b>34,922</b>	<b>43,082</b>										<b>113,320</b>
2018 GRAND TOTAL	32,324	31,169	35,023										98,516
% Chg	9.3%	12.0%	23.0%										15.0%

### TOTAL PASSENGERS BY FISCAL QUARTER

2019 Quarter 1 Total	113,320	2019 Quarter 2 Total		2019 Quarter 3 Total		2019 Quarter 4 Total	
2018 Quarter 1 Total	98,516	2018 Quarter 2 Total		2018 Quarter 3 Total		2018 Quarter 4 Total	
% Change	15.0%	% Change		% Change		% Change	

ENP = ENPLANED PASSENGERS  
 DEP = DEPLANED PASSENGERS  
 PAX = TOTAL PASSENGERS



# **SAN LUIS OBISPO COUNTY REGIONAL AIRPORT**

2018 LANDED WEIGHTS AND OPERATIONS

4/8/2019

<b>AIRLINE LANDED WEIGHTS AND OPERATIONS</b>										
	<b>ALASKA</b>		<b>AMERICAN</b>		<b>UNITED</b>		<b>TOTALS</b>			
	<b>LDGWT</b>	<b>OPS</b>	<b>LDGWT</b>	<b>OPS</b>	<b>LDGWT</b>	<b>OPS</b>	<b>2019 LDGWT TOTAL</b>	<b>2019 % CHG LDGWT</b>	<b>2019 OPS TOTAL</b>	<b>2019 % CHG OPS</b>
<b>2019</b>										
JAN	2,324	62	8,724	218	15,016	562	26,064	23.8%	842	10.8%
FEB	2,099	56	7,107	208	13,960	506	23,166	20.0%	770	10.3%
MAR	2,324	62	8,611	248	16,209	548	27,144	27.3%	858	12.3%
APR										
MAY										
JUN										
JUL										
AUG										
SEP										
OCT										
NOV										
DEC										
<b>MONTHLY TOTALS</b>	<b>6,747</b>	<b>180</b>	<b>24,442</b>	<b>674</b>	<b>45,185</b>	<b>1,616</b>	<b>76,374</b>		<b>2,470</b>	
<b>MONTHLY AVERAGE</b>	<b>2,249</b>	<b>60</b>	<b>8,147</b>	<b>225</b>	<b>15,062</b>	<b>539</b>	<b>25,458</b>	<b>23.7%</b>	<b>823</b>	<b>11.1%</b>

Landed



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 MARKET SHARE REPORT

4/18/2019

AIRLINE TOTAL PASSENGERS	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	PASSENGER TOTAL
ALASKA	3,664 10.4%	3,421 9.8%	3,723 8.6%										10,808 9.5%
AMERICAN	12,171 34.5%	11,686 33.5%	15,055 34.9%										38,912 34.3%
UNITED	19,481 55.2%	19,815 56.7%	24,304 56.4%										63,600 56.1%
<b>2019 TOTAL PASSENGERS</b>	<b>35,316</b>	<b>34,922</b>	<b>43,082</b>										<b>113,320</b>
% CHANGE	<b>9.3%</b>	<b>12.0%</b>	<b>23.0%</b>										<b>-76.7%</b>

(Total Passengers = Enplanements & Deplanements, including Non-Revenue Passengers)

RENTAL CAR COMMISSION	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	COMMISSION TOTAL
AVIS	19,852 36.5%	24,182 38.4%	31,415 39.1%										75,449 38.2%
BUDGET	5,888 10.8%	6,643 10.6%	8,782 10.9%										21,313 10.8%
ENTERPRISE	16,533 30.4%	18,466 29.3%	22,757 28.3%										57,756 29.2%
HERTZ	12,083 22.2%	13,653 21.7%	17,491 21.7%										43,227 21.9%
<b>2019 RAC TOTAL</b>	<b>54,356</b>	<b>62,944</b>	<b>80,445</b>										<b>197,745</b>
% CHANGE	<b>14.6%</b>	<b>8.1%</b>	<b>18.3%</b>										<b>-75.5%</b>

(Rental Car Commission = Net \$\$\$)

AV GAS FUEL FLOWAGE	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	AV GAS TOTAL
AV FUEL SLO (ACI)	17,044 100.0%	21,402 100.0%											38,446 100.0%
AV FUEL OCEANO (ACI)													
<b>2019 AV GAS TOTAL</b>	<b>17,044</b>	<b>21,402</b>											<b>38,446</b>
% CHANGE	<b>-0.1%</b>	<b>-14.8%</b>											<b>-85.7%</b>

JET A FUEL FLOWAGE	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	JET A TOTAL
AV FUEL (ACI)	265,283 100.0%	236,964 100.0%											502,247 100.0%
<b>2019 JET TOTAL</b>	<b>265,283</b>	<b>236,964</b>											<b>502,247</b>
% CHANGE	<b>22.4%</b>	<b>-0.3%</b>											<b>-84.6%</b>

(Fuel Flowage = Bulk Gallons)

July JetA increase due to true up of prior months gallons



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 TOWER TRAFFIC

4/5/2019

2019	<u>ITINERANT</u>					<u>LOCAL</u>			TOTAL TRAFFIC	% CHG 18 to 19
	AC	AIR TAXI	GA	MILITARY	TOTAL ITINERANT	CIVIL	MILITARY	TOTAL LOCAL		
JAN	352	600	2,878	67	3,897	2,523	4	2,527	6,424	-3%
FEB	315	522	2,260	50	3,147	2,562	6	2,568	5,715	-3%
MAR	447	581	3,015	61	4,104	3,210	22	3,232	7,336	15%
APR					0			0	0	
MAY					0			0	0	
JUN					0			0	0	
JUL					0			0	0	
AUG					0			0	0	
SEP					0			0	0	
OCT					0			0	0	
NOV					0			0	0	
DEC					0			0	0	
	1,114	1,703	8,153	178	11,148	8,295	32	8,327	19,475	-76%

**IFR (included in Total Itinerant above)**

2019	AC	AIR TAXI	GA	MILITARY	TOTAL IFR	PREV YEAR	% CHG
JAN	352	562	637	38	1,589	1,424	12%
FEB	313	497	632	30	1,472	1,256	17%
MAR	447	471	726	43	1,687	1,458	16%
APR					0	1,474	
MAY					0	1,786	
JUN					0	1,608	
JUL					0	1,583	
AUG					0	1,717	
SEP					0	1,619	
OCT					0	1,610	
NOV					0	1,615	
DEC					0	1,588	
	1,112	1,530	1,995	111	4,748	18,738	-75%

**DAILY OPERATION HOURS**

2019	HOURS
JAN	14
FEB	14
MAR	14
APR	
MAY	
JUN	
JUL	
AUG	
SEP	
OCT	
NOV	
DEC	



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

## 2019 CARGO LANDED WEIGHTS AND OPERATIONS

4/5/2019

	<b>AMERIFLIGHT (UPS)</b>		<b>WESTAIR (FEDEX)</b>		<b>LANDING WEIGHT</b>		<b>LANDINGS</b>	
	<b>LDGWT</b>	<b>LANDINGS</b>	<b>LDGWT</b>	<b>LANDINGS</b>	<b>2019 TOTAL LDGWT</b>	<b>% CHANGE PRIOR YEAR</b>	<b>2019 TOTAL LNDGS</b>	<b>% CHANGE PRIOR YEAR</b>
<b>2019</b>								
JAN	468	33	493	58	961	-5.5%	91	-4.2%
FEB	310	22	451	53	761	-8.4%	75	-6.3%
MAR	352	25	485	57	837	2.3%	82	1.2%
APR								
MAY								
JUN								
JUL								
AUG								
SEP								
OCT								
NOV								
DEC								
<b>MONTHLY TOTALS</b>	<b>1,130</b>	<b>80</b>	<b>1,429</b>	<b>168</b>	<b>2,559</b>		<b>248</b>	
<b>MONTHLY AVERAGE</b>	<b>377</b>	<b>27</b>	<b>476</b>	<b>56</b>	<b>853</b>	<b>-4%</b>	<b>83</b>	<b>-3%</b>

Landed Weights in 1,000 of lbs AVDP

LDGWT = AIRCRAFT LANDED WEIGHT

LNDGS = AIRCRAFT LANDINGS

% CHANGE = Comparison to prior year



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

*2019 TOTAL FREIGHT - ALL CARGO CARRIERS*

*4/5/2019*

	<u>AMERIFLIGHT</u>			<u>WESTAIR</u>			<u>ALL 2019 FREIGHT</u>			% CHANGE PRIOR YEAR
	FREIGHT DEPLANED	FREIGHT ENPLANED	TOTAL AMERIFLIGHT	FREIGHT DEPLANED	FREIGHT ENPLANED	TOTAL WESTAIR	2019	FREIGHT ENPLANED 2019	TOTAL ALL FREIGHT 2019	
<b>2019</b>										
<b>JAN</b>	47,739	21,308	69,047	90,351	48,757	139,108	138,090	70,065	208,155	-16.0%
<b>FEB</b>	42,283	17,659	59,942	84,870	48,118	132,988	127,153	65,777	192,930	-12.7%
<b>MAR</b>	41,615	20,457	62,072	85,488	54,887	140,375	127,103	75,344	202,447	-12.6%
<b>APR</b>										
<b>MAY</b>										
<b>JUN</b>										
<b>JUL</b>										
<b>AUG</b>										
<b>SEP</b>										
<b>OCT</b>										
<b>NOV</b>										
<b>DEC</b>										
<b>TOTALS</b>	<b>131,637</b>	<b>59,424</b>	<b>191,061</b>	<b>260,709</b>	<b>151,762</b>	<b>412,471</b>	<b>392,346</b>	<b>211,186</b>	<b>603,532</b>	<b>-78.4%</b>

Data Reported in pounds AVDP





# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

## 2019 CHARTER SERVICES PASSENGER SUMMARY

4/18/2019

2019	ACI				MARC AIR				2019 CHARTER FBO TOTAL							
	ENP	DEP	LAND	LAND WGT	ENP	DEP	LAND	LAND WGT	TOTAL ENP	TOTAL DEP	TOTAL PAX	% CHG to 2018	TOTAL LANDINGS	% CHG to 2018	TOTAL LAND WGT	% CHG to 2018
JAN	57	50	106	4215					57	50	107	-18%	106	63%	4215	117%
FEB	83	69	107	4138					83	69	152	13%	107	84%	4138	90%
MAR	129	121	124	4490					129	121	250	19%	124	68%	4490	1878%
APR																
MAY																
JUN																
JUL																
AUG																
SEP																
OCT																
NOV																
DEC																
<b>TOTAL</b>	<b>269</b>	<b>240</b>	<b>337</b>	<b>12,843</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>269</b>	<b>240</b>	<b>509</b>		<b>337</b>		<b>12,843</b>	

LAND = AIRCRAFT LANDINGS  
 LAND WGT = AIRCRAFT LANDED WEIGHT PER 1000 LBS  
 DEP = DEPLANEMENT  
 ENP = ENPLANEMENT  
 PAX = PASSENGERS