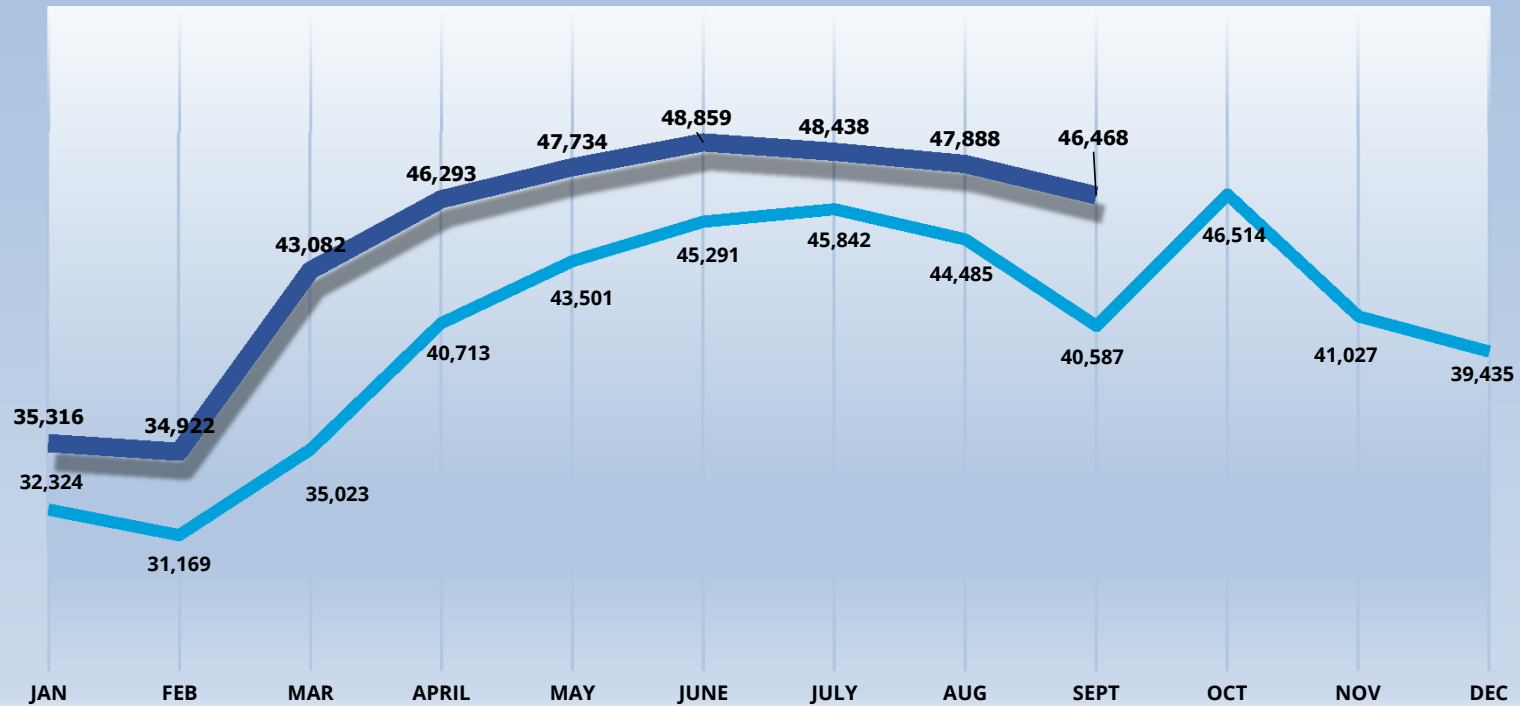


SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

ANNUAL AIRLINE PASSENGER SUMMARY

SUMMARY BY YEAR AND MONTH

10/18/2019



2018	32,324	31,169	35,023	40,713	43,501	45,291	45,842	44,485	40,587				358,935
2019	35,316	34,922	43,082	46,293	47,734	48,859	48,438	47,888	46,468				399,000
INC/DEC PRIOR YEAR	9.3%	12.0%	23.0%	13.7%	9.7%	7.9%	5.7%	7.6%	14.5%				11.2%

SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 REVENUE AND NON-REVENUE PASSENGERS

10/18/2019



ALASKA AIRLINES														
MONTH	ENPLANEMENTS				% INC / DEC PRIOR YR	DEPLANEMENTS				% INC / DEC PRIOR YR	PASSENGERS			% INC / DEC PRIOR YR
	REV	NON-REV	TOTAL			REV	NON-REV	TOTAL			REV	NON-REV	TOTAL	
JAN	1,780	80	1,860	13.3%	1,726	78	1,804	10.9%	3,506	158	3,664	12.1%		
FEB	1,701	97	1,798	0%	1,536	87	1,623	0%	3,237	184	3,421	0%		
MAR	1,864	92	1,956	-7.8%	1,679	88	1,767	-4.5%	3,543	180	3,723	-6.3%		
APR	2,070	46	2,116	1.5%	2,020	42	2,062	9.3%	4,090	88	4,178	5.2%		
MAY	2,081	61	2,142	-6.4%	1,960	65	2,025	-1.8%	4,041	126	4,167	-4.3%		
JUN	2,166	35	2,201	1.0%	2,034	50	2,084	-3.3%	4,200	85	4,285	-1.2%		
JUL	2,164	61	2,225	1.5%	2,139	59	2,198		4,303	120	4,423	0.8%		
AUG	2,103	74	2,177	3.3%	2,048	61	2,109	-1.2%	4,151	135	4,286	1.1%		
SEP	2,029	61	2,090	6.7%	2,016	53	2,069	7.9%	4,045	114	4,159	7.3%		
OCT														
NOV														
DEC														
TOTAL	17,958	607	18,565		17,158	583	17,741		35,116	1,190	36,306			

AMERICAN AIRLINES / AMERICAN EAGLE														
MONTH	ENPLANEMENTS				% INC / DEC PRIOR YR	DEPLANEMENTS				% INC / DEC PRIOR YR	PASSENGERS			% INC / DEC PRIOR YR
	REV	NON-REV	TOTAL			REV	NON-REV	TOTAL			REV	NON-REV	TOTAL	
JAN	5,708	231	5,939	11.2%	6,028	204	6,232	12.9%	11,736	435	12,171	12.1%		
FEB	5,686	141	5,827	17.9%	5,737	122	5,859	13.3%	11,423	263	11,686	15.5%		
MAR	7,340	217	7,557	21.6%	7,314	184	7,498	28.9%	14,654	401	15,055	25.1%		
APR	8,527	272	8,799	40.0%	8,504	238	8,742	29.0%	17,031	510	17,541	34.3%		
MAY	8,846	226	9,072	32.6%	9,454	228	9,682	33.0%	18,300	454	18,754	32.8%		
JUN	8,999	224	9,223	27.4%	9,104	212	9,316	22.5%	18,103	436	18,539	24.9%		
JUL	9,129	250	9,379	28.6%	9,513	255	9,768	26.0%	18,642	505	19,147	27.3%		
AUG	9,191	290	9,481	31.9%	8,450	260	8,710	14.3%	17,641	550	18,191	22.8%		
SEP	8,226	271	8,497	36.5%	8,378	249	8,627	31.9%	16,604	520	17,124	34.1%		
OCT														
NOV														
DEC														
TOTAL	71,652	2,122	73,774		72,482	1,952	74,434		144,134	4,074	148,208			

UNITED EXPRESS														
MONTH	ENPLANEMENTS				% INC / DEC PRIOR YR	DEPLANEMENTS				% INC / DEC PRIOR YR	PASSENGERS			% INC / DEC PRIOR YR
	REV	NON-REV	TOTAL			REV	NON-REV	TOTAL			REV	NON-REV	TOTAL	
JAN	9,359	378	9,737	9.2%	9,377	367	9,744	4.9%	18,736	745	19,481	7.0%		
FEB	9,725	424	10,149	13.0%	9,262	404	9,666	11.8%	18,987	828	19,815	12.4%		
MAR	12,293	468	12,761	27.7%	11,067	476	11,543	27.9%	23,360	944	24,304	27.8%		
APR	11,881	526	12,407	1.9%	11,699	468	12,167	5.7%	23,580	994	24,574	3.8%		
MAY	12,336	463	12,799	1.2%	11,571	443	12,014	-3.0%	23,907	906	24,813	-0.9%		
JUN	13,110	407	13,517	-0.7%	12,135	383	12,518	0.1%	25,245	790	26,035	-0.3%		
JUL	12,075	425	12,500	-6.5%	11,990	378	12,368	-5.1%	24,065	803	24,868	-5.8%		
AUG	12,193	487	12,680	-1.9%	12,300	431	12,731	1.8%	24,493	918	25,411	-0.1%		
SEP	12,199	475	12,674	3.6%	12,071	440	12,511	6.8%	24,270	915	25,185	5.2%		
OCT														
NOV														
DEC														
TOTAL	105,171	4,053	109,224		101,472	3,790	105,262		206,643	7,843	214,486			
			37,854											

2019 GRAND TOTALS											
	ENPLANEMENTS				DEPLANEMENTS				PASSENGERS		
	REV	NON-REV	TOTAL		REV	NON-REV	TOTAL		REV	NON-REV	TOTAL
	194,781	6,782	201,563		191,112	6,325	197,437		385,893	13,107	399,000



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 AIRLINE PASSENGER SUMMARY

10/18/2019

2019 ENPLANEMENTS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	1,860	1,798	1,956	2,116	2,142	2,201	2,225	2,177	2,090				18,565
AMERICAN	5,939	5,827	7,557	8,799	9,072	9,223	9,379	9,481	8,497				73,774
UNITED	9,737	10,149	12,761	12,407	12,799	13,517	12,500	12,680	12,674				109,224
TOTAL	17,536	17,774	22,274	23,322	24,013	24,941	24,104	24,338	23,261				201,563
2018 ENP TOTAL	15,896	15,726	18,329	20,539	21,776	23,026	22,854	22,222	20,417				180,785
% Chg	10.3%	13.0%	21.5%	13.5%	10.3%	8.3%	5.5%	9.5%	13.9%				11.5%

2019 DEPLANEMENTS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	1,804	1,623	1,767	2,062	2,025	2,084	2,198	2,109	2,069				17,741
AMERICAN	6,232	5,859	7,498	8,742	9,682	9,316	9,768	8,710	8,627				74,434
UNITED	9,744	9,666	11,543	12,167	12,014	12,518	12,368	12,731	12,511				105,262
TOTAL	17,780	17,148	20,808	22,971	23,721	23,918	24,334	23,550	23,207				197,437
2018 DEP TOTAL	16,428	15,443	16,694	20,174	21,725	22,265	22,988	22,263	20,170				178,150
% Chg	8.2%	11.0%	24.6%	13.9%	9.2%	7.4%	5.9%	5.8%	15.1%				10.8%

2019 TOTAL	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	3,664	3,421	3,723	4,178	4,167	4,285	4,423	4,286	4,159				36,306
AMERICAN	12,171	11,686	15,055	17,541	18,754	18,539	19,147	18,191	17,124				148,208
UNITED	19,481	19,815	24,304	24,574	24,813	26,035	24,868	25,411	25,185				214,486
2019 GRAND TOTAL	35,316	34,922	43,082	46,293	47,734	48,859	48,438	47,888	46,468				399,000
2018 GRAND TOTAL	32,324	31,169	35,023	40,713	43,501	45,291	45,842	44,485	40,587				358,935
% Chg	9.3%	12.0%	23.0%	13.7%	9.7%	7.9%	5.7%	7.6%	14.5%				11.2%

TOTAL PASSENGERS BY FISCAL QUARTER

2019 Quarter 1 Total	113,320	2019 Quarter 2 Total	142,886	2019 Quarter 3 Total	142,794	2019 Quarter 4 Total	
2018 Quarter 1 Total	98,516	2018 Quarter 2 Total	129,505	2018 Quarter 3 Total	130,914	2018 Quarter 4 Total	
% Change	15.0%	% Change	10.3%	% Change	9.1%	% Change	

ENP = ENPLANED PASSENGERS
 DEP = DEPLANED PASSENGERS
 PAX = TOTAL PASSENGERS



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 LANDED WEIGHTS AND OPERATIONS

10/18/2019

AIRLINE LANDED WEIGHTS AND OPERATIONS										
2019	ALASKA		AMERICAN		UNITED		TOTALS			
	LDGWT	OPS	LDGWT	OPS	LDGWT	OPS	2019 LDGWT TOTAL	2019 % CHG LDGWT	2019 OPS TOTAL	2019 % CHG OPS
JAN	2,324	62	8,724	218	15,016	562	26,064	23.8%	842	10.8%
FEB	2,099	56	7,107	208	13,960	506	23,166	20.0%	770	10.3%
MAR	2,324	62	8,611	248	16,209	548	27,144	27.3%	858	12.3%
APR	2,249	60	10,493	296	15,762	532	28,504	10.5%	888	6.5%
MAY	2,324	62	10,637	300	16,112	542	29,073	3.1%	904	2.0%
JUN	2,249	60	10,191	298	15,015	564	27,455	-5.0%	922	3.1%
JUL	2,324	62	10,565	308	13,896	550	26,785	-9.6%	920	-0.2%
AUG	2,324	62	10,497	306	16,106	600	28,927	-0.5%	968	4.5%
SEP	2,249	60	9,753	284	16,712	586	28,714	14.7%	930	9.7%
OCT										
NOV										
DEC										
MONTHLY TOTALS	20,466	546	86,578	2,466	138,788	4,990	245,832		8,002	
MONTHLY AVERAGE	2,274	60.67	9,620	274	15,421	554	27,315	9.4%	889	6.6%

Landed



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 MARKET SHARE REPORT

10/18/2019

AIRLINE TOTAL PASSENGERS	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	PASSENGER TOTAL
ALASKA	3,664 10.4%	3,421 9.8%	3,723 8.6%	4,178 9.0%	4,167 8.7%	4,285 8.8%	4,423 9.1%	4,286 9.0%	4,159 9.0%				36,306 9.1%
AMERICAN	12,171 34.5%	11,686 33.5%	15,055 34.9%	17,541 37.9%	18,754 39.3%	18,539 37.9%	19,147 39.5%	18,191 38.0%	17,124 36.9%				148,208 37.1%
UNITED	19,481 55.2%	19,815 56.7%	24,304 56.4%	24,574 53.1%	24,813 52.0%	26,035 53.3%	24,868 51.3%	25,411 53.1%	25,185 54.2%				214,486 53.8%
2019 TOTAL PASSENGERS	35,316	34,922	43,082	46,293	47,734	48,859	48,438	47,888	46,468				399,000
% CHANGE	9.3%	12.0%	23.0%	13.7%	9.7%	7.9%	5.7%	7.6%	14.5%				-17.9%

(Total Passengers = Enplanements & Deplanements, including Non-Revenue Passengers)

RENTAL CAR COMMISSION	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	COMMISSION TOTAL
AVIS	19,852 36.5%	24,182 38.4%	31,415 39.1%	28,703 39.3%	25,445 36.2%	30,102 37.7%	29,897 36.9%	29,826 34.6%	27,132 32.1%				246,554 36.7%
BUDGET	5,888 10.8%	6,643 10.6%	8,782 10.9%	6,168 8.4%	6,303 9.0%	8,002 10.0%	7,313 9.0%	7,805 9.1%	8,009 9.5%				64,913 9.7%
ENTERPRISE	16,533 30.4%	18,466 29.3%	22,757 28.3%	22,207 30.4%	22,561 32.1%	24,135 30.2%	26,529 32.8%	27,360 31.8%	31,823 37.7%				212,371 31.6%
HERTZ	12,083 22.2%	13,653 21.7%	17,491 21.7%	16,040 21.9%	15,890 22.6%	17,700 22.1%	17,230 21.3%	21,103 24.5%	17,559 20.8%				148,749 22.1%
2019 RAC TOTAL	54,356	62,944	80,445	73,118	70,199	79,939	80,969	86,094	84,523				672,587
% CHANGE	14.6%	8.1%	18.3%	8.8%	9.0%	8.6%	10.9%	6.1%	13.3%				-16.6%

(Rental Car Commission = Net \$\$\$)

AV GAS FUEL FLOWAGE	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	AV GAS TOTAL
AV FUEL SLO (ACI)	17,044 100.0%	21,402 84.2%	8,355 100.0%	17,008 100.0%	16,947 80.9%	25,357 100.0%	20,855 100.0%	29,334 88.0%	25,159 100.0%				181,461 93.8%
AV FUEL OCEANO (ACI)		4,007 15.8%			3,991 19.1%			3,985 12.0%					11,983 6.2%
2019 AV GAS TOTAL	17,044	25,409	8,355	17,008	20,938	25,357	20,855	33,319	25,159				193,444
% CHANGE	-0.1%	1.1%	-1.3%	0.3%	-17.8%	-0.2%	24.4%	-11.8%	-13.5%				-28.1%

JET A FUEL FLOWAGE	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	JET A TOTAL
AV FUEL (ACI)	265,283 100.0%	236,964 100.0%	267,927 100.0%	278,300 100.0%	326,531 100.0%	335,055 100.0%	403,341 100.0%	335,924 100.0%	306,267 100.0%				2,755,592 100.0%
2019 JET TOTAL	265,283	236,964	267,927	278,300	326,531	335,055	403,341	335,924	306,267				2,755,592
% CHANGE	22.4%	-0.3%	22.0%	37.1%	48.7%	49.9%	-32.9%	21.8%	35.2%				-15.6%

(Fuel Flowage = Bulk Gallons)



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 TOWER TRAFFIC

10/18/2019

2019	<u>ITINERANT</u>					<u>LOCAL</u>			TOTAL TRAFFIC	% CHG 18 to 19
	AC	AIR TAXI	GA	MILITARY	TOTAL ITINERANT	CIVIL	MILITARY	TOTAL LOCAL		
JAN	352	600	2,878	67	3,897	2,523	4	2,527	6,424	-3%
FEB	315	522	2,260	50	3,147	2,562	6	2,568	5,715	-3%
MAR	447	581	3,015	61	4,104	3,210	22	3,232	7,336	15%
APR	501	519	3,064	50	4,134	2,656	18	2,674	6,808	21%
MAY	504	574	2,968	44	4,090	2,876	18	2,894	6,984	-5%
JUN	439	669	3,273	61	4,442	2,155	14	2,169	6,611	-2%
JUL	400	732	3,156	86	4,374	2,148	24	2,172	6,546	-1%
AUG	448	691	3,480	60	4,679	1,960	2	1,962	6,641	-16%
SEP	491	535	3,012	54	4,092	1,906	46	1,952	6,044	-4%
OCT					0			0	0	
NOV					0			0	0	
DEC					0			0	0	
	3,897	5,423	27,106	533	36,959	21,996	154	22,150	59,109	-27%

IFR (included in Total Itinerant above)

DAILY OPERATION HOURS

2019	AC	AIR TAXI	GA	MILITARY	TOTAL IFR	PREV YEAR	% CHG	2019 HOURS	
								2019	HOURS
JAN	352	562	637	38	1,589	1,424	12%	JAN	14
FEB	313	497	632	30	1,472	1,256	17%	FEB	14
MAR	447	471	726	43	1,687	1,458	16%	MAR	14
APR	501	462	851	25	1,839	1,474	25%	APR	14
MAY	504	526	862	18	1,910	1,786	7%	MAY	14
JUN	439	636	906	35	2,016	1,608	25%	JUN	14
JUL	400	666	690	52	1,808	1,583	14%	JUL	14
AUG	448	629	732	29	1,838	1,717	7%	AUG	14
SEP	491	489	585	27	1,592	1,619	-2%	SEP	14
OCT					0	1,610			
NOV					0	1,615			
DEC					0	1,588			
	3,895	4,938	6,621	297	15,751	18,738	-16%		



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 CARGO LANDED WEIGHTS AND OPERATIONS

10/18/2019

	<u>AMERIFLIGHT (UPS)</u>		<u>WESTAIR (FEDEX)</u>		<u>LANDING WEIGHT</u>		<u>LANDINGS</u>	
	<u>LDGWT</u>	<u>LANDINGS</u>	<u>LDGWT</u>	<u>LANDINGS</u>	<u>2019</u> <u>TOTAL LDGWT</u>	<u>% CHANGE</u> <u>PRIOR YEAR</u>	<u>2019</u> <u>TOTAL LNDGS</u>	<u>% CHANGE</u> <u>PRIOR YEAR</u>
2019								
JAN	468	33	493	58	961	-5.5%	91	-4.2%
FEB	310	22	451	53	761	-8.4%	75	-6.3%
MAR	352	25	485	57	837	2.3%	82	1.2%
APR	437	31	485	57	922	25.3%	88	20.5%
MAY	532	38	536	63	1,068	13.5%	101	12.2%
JUN	501	36	468	55	969	20.1%	91	13.8%
JUL	518	37	476	56	994	13.1%	93	9.4%
AUG	582	42	527	62	1,109	25.6%	104	18.2%
SEP	568	40	425	50	993	21.0%	90	15.4%
OCT								
NOV								
DEC								
MONTHLY TOTALS	4,268	304	4,346	511	8,614		815	
MONTHLY AVERAGE	474	34	483	57	957	12%	91	9%

Landed Weights in 1,000 of lbs AVDP

LDGWT = AIRCRAFT LANDED WEIGHT

LNDGS = AIRCRAFT LANDINGS

% CHANGE = Comparison to prior year



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 TOTAL FREIGHT - ALL CARGO CARRIERS

10/18/2019

	<u>AMERIFLIGHT</u>			<u>WESTAIR</u>			<u>ALL 2019 FREIGHT</u>			% CHANGE PRIOR YEAR
	FREIGHT DEPLANED	FREIGHT ENPLANED	TOTAL AMERIFLIGHT	FREIGHT DEPLANED	FREIGHT ENPLANED	TOTAL WESTAIR	FREIGHT DEPLANED 2019	FREIGHT ENPLANED 2019	TOTAL ALL FREIGHT 2019	
2019										
JAN	47,739	21,308	69,047	90,351	48,757	139,108	138,090	70,065	208,155	-16.0%
FEB	42,283	17,659	59,942	84,870	48,118	132,988	127,153	65,777	192,930	-12.7%
MAR	41,615	20,457	62,072	85,488	54,887	140,375	127,103	75,344	202,447	-12.6%
APR	49,814	23,070	72,884	80,010	59,308	139,318	129,824	82,378	212,202	1.4%
MAY	61,516	22,509	84,025	92,342	62,167	154,509	153,858	84,676	238,534	-4.7%
JUN	61,966	24,240	86,206	75,351	49,992	125,343	137,317	74,232	211,549	-14.2%
JUL	68,123	34,264	102,387	67,847	27,786	95,633	135,970	62,050	198,020	-13.7%
AUG	76,351	33,843	110,194	77,255	49,895	127,150	153,606	83,738	237,344	-6.8%
SEP	81,977	34,162	116,139	72,578	39,665	112,243	154,555	73,827	228,382	2.8%
OCT										
NOV										
DEC										
TOTALS	531,384	231,512	762,896	726,092	440,575	1,166,667	1,257,476	672,087	1,929,563	-31.0%

Data Reported in pounds AVDP



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2019 CHARTER SERVICES PASSENGER SUMMARY

10/18/2019

2019	ACI				MARC AIR				2019 CHARTER FBO TOTAL							
	ENP	DEP	LAND	LAND WGT	ENP	DEP	LAND	LAND WGT	TOTAL ENP	TOTAL DEP	TOTAL PAX	% CHG to 2018	TOTAL LANDINGS	% CHG to 2018	TOTAL LAND WGT	% CHG to 2018
JAN	22	16	54	2229					22	16	38	-71%	54	-17%	2229	15%
FEB	61	53	53	4138					61	53	114	-16%	53	-9%	4138	90%
MAR	65	68	71	2581					65	68	133	-37%	71	-4%	2581	13%
APR	48	39	64	2466	42	50	10	99	90	89	179	17%	74	32%	2565	26%
MAY	60	73	65	2546					60	73	133	53%	65	20%	2546	40%
JUN	30	31	50	1802					30	31	61	9%	50	-7%	1802	-11%
JUL	30	21	52	1940					30	21	51	-35%	52	18%	1940	32%
AUG	52	28	58	1984	59	58	14	138	111	86	197	13%	72	-4%	2122	-13%
SEP	133	136	65	1985					133	136	269	9%	65	-10%	1985	-19%
OCT																
NOV																
DEC																
TOTAL	501	465	532	21,671	101	108	24	237	602	573	1,175		556		21,908	

LAND = AIRCRAFT LANDINGS
 LAND WGT = AIRCRAFT LANDED WEIGHT PER 1000 LBS
 DEP = DEPLANEMENT
 ENP = ENPLANEMENT
 PAX = PASSENGERS