





# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2020 REVENUE AND NON-REVENUE PASSENGERS

3/16/2020

| ALASKA AIRLINES |              |            |              |                         |              |            |              |                         |               |            |               |                         |
|-----------------|--------------|------------|--------------|-------------------------|--------------|------------|--------------|-------------------------|---------------|------------|---------------|-------------------------|
| MONTH           | ENPLANEMENTS |            |              | % INC / DEC<br>PRIOR YR | DEPLANEMENTS |            |              | % INC / DEC<br>PRIOR YR | PASSENGERS    |            |               | % INC / DEC<br>PRIOR YR |
|                 | REV          | NON-REV    | TOTAL        |                         | REV          | NON-REV    | TOTAL        |                         | REV           | NON-REV    | TOTAL         |                         |
| JAN             | 3,005        | 130        | 3,135        | 68.5%                   | 3,082        | 123        | 3,205        | 77.7%                   | 6,087         | 253        | 6,340         | 73.0%                   |
| FEB             | 3,574        | 101        | 3,675        | 104.4%                  | 3,537        | 117        | 3,654        | 125.1%                  | 7,111         | 218        | 7,329         | 114.2%                  |
| MAR             |              |            |              |                         |              |            |              |                         |               |            |               |                         |
| APR             |              |            |              |                         |              |            |              |                         |               |            |               |                         |
| MAY             |              |            |              |                         |              |            |              |                         |               |            |               |                         |
| JUN             |              |            |              |                         |              |            |              |                         |               |            |               |                         |
| JUL             |              |            |              |                         |              |            |              |                         |               |            |               |                         |
| AUG             |              |            |              |                         |              |            |              |                         |               |            |               |                         |
| SEP             |              |            |              |                         |              |            |              |                         |               |            |               |                         |
| OCT             |              |            |              |                         |              |            |              |                         |               |            |               |                         |
| NOV             |              |            |              |                         |              |            |              |                         |               |            |               |                         |
| DEC             |              |            |              |                         |              |            |              |                         |               |            |               |                         |
| <b>TOTAL</b>    | <b>6,579</b> | <b>231</b> | <b>6,810</b> |                         | <b>6,619</b> | <b>240</b> | <b>6,859</b> |                         | <b>13,198</b> | <b>471</b> | <b>13,669</b> |                         |

| AMERICAN AIRLINES / AMERICAN EAGLE |               |            |               |                         |               |            |               |                         |               |              |               |                         |
|------------------------------------|---------------|------------|---------------|-------------------------|---------------|------------|---------------|-------------------------|---------------|--------------|---------------|-------------------------|
| MONTH                              | ENPLANEMENTS  |            |               | % INC / DEC<br>PRIOR YR | DEPLANEMENTS  |            |               | % INC / DEC<br>PRIOR YR | PASSENGERS    |              |               | % INC / DEC<br>PRIOR YR |
|                                    | REV           | NON-REV    | TOTAL         |                         | REV           | NON-REV    | TOTAL         |                         | REV           | NON-REV      | TOTAL         |                         |
| JAN                                | 8,559         | 319        | 8,878         | 49.5%                   | 8,721         | 315        | 9,036         | 45.0%                   | 17,280        | 634          | 17,914        | 47.2%                   |
| FEB                                | 8,004         | 288        | 8,292         | 42.3%                   | 8,254         | 284        | 8,538         | 45.7%                   | 16,258        | 572          | 16,830        | 44.0%                   |
| MAR                                |               |            |               |                         |               |            |               |                         |               |              |               |                         |
| APR                                |               |            |               |                         |               |            |               |                         |               |              |               |                         |
| MAY                                |               |            |               |                         |               |            |               |                         |               |              |               |                         |
| JUN                                |               |            |               |                         |               |            |               |                         |               |              |               |                         |
| JUL                                |               |            |               |                         |               |            |               |                         |               |              |               |                         |
| AUG                                |               |            |               |                         |               |            |               |                         |               |              |               |                         |
| SEP                                |               |            |               |                         |               |            |               |                         |               |              |               |                         |
| OCT                                |               |            |               |                         |               |            |               |                         |               |              |               |                         |
| NOV                                |               |            |               |                         |               |            |               |                         |               |              |               |                         |
| DEC                                |               |            |               |                         |               |            |               |                         |               |              |               |                         |
| <b>TOTAL</b>                       | <b>16,563</b> | <b>607</b> | <b>17,170</b> |                         | <b>16,975</b> | <b>599</b> | <b>17,574</b> |                         | <b>33,538</b> | <b>1,206</b> | <b>34,744</b> |                         |

| CONTOUR      |              |         |            |                         |              |         |            |                         |              |         |              |                         |
|--------------|--------------|---------|------------|-------------------------|--------------|---------|------------|-------------------------|--------------|---------|--------------|-------------------------|
| MONTH        | ENPLANEMENTS |         |            | % INC / DEC<br>PRIOR YR | DEPLANEMENTS |         |            | % INC / DEC<br>PRIOR YR | PASSENGERS   |         |              | % INC / DEC<br>PRIOR YR |
|              | REV          | NON-REV | TOTAL      |                         | REV          | NON-REV | TOTAL      |                         | REV          | NON-REV | TOTAL        |                         |
| JAN          | 392          |         | 392        |                         | 364          |         | 364        |                         | 756          |         | 756          |                         |
| FEB          | 304          |         | 304        |                         | 315          |         | 315        |                         | 619          |         | 619          |                         |
| MAR          |              |         |            |                         |              |         |            |                         |              |         |              |                         |
| APR          |              |         |            |                         |              |         |            |                         |              |         |              |                         |
| MAY          |              |         |            |                         |              |         |            |                         |              |         |              |                         |
| JUN          |              |         |            |                         |              |         |            |                         |              |         |              |                         |
| JUL          |              |         |            |                         |              |         |            |                         |              |         |              |                         |
| AUG          |              |         |            |                         |              |         |            |                         |              |         |              |                         |
| SEP          |              |         |            |                         |              |         |            |                         |              |         |              |                         |
| OCT          |              |         |            |                         |              |         |            |                         |              |         |              |                         |
| NOV          |              |         |            |                         |              |         |            |                         |              |         |              |                         |
| DEC          |              |         |            |                         |              |         |            |                         |              |         |              |                         |
| <b>TOTAL</b> | <b>696</b>   |         | <b>696</b> |                         | <b>679</b>   |         | <b>679</b> |                         | <b>1,375</b> |         | <b>1,375</b> |                         |

| UNITED EXPRESS |                     |                |               |                         |                     |                |               |                         |                   |                |               |                         |
|----------------|---------------------|----------------|---------------|-------------------------|---------------------|----------------|---------------|-------------------------|-------------------|----------------|---------------|-------------------------|
| MONTH          | ENPLANEMENTS        |                |               | % INC / DEC<br>PRIOR YR | DEPLANEMENTS        |                |               | % INC / DEC<br>PRIOR YR | PASSENGERS        |                |               | % INC / DEC<br>PRIOR YR |
|                | REV                 | NON-REV        | TOTAL         |                         | REV                 | NON-REV        | TOTAL         |                         | REV               | NON-REV        | TOTAL         |                         |
| JAN            | 9,827               | 557            | 10,384        | 6.6%                    | 10,292              | 492            | 10,784        | 10.7%                   | 20,119            | 1,049          | 21,168        | 8.7%                    |
| FEB            | 9,951               | 565            | 10,516        | 3.6%                    | 9,603               | 509            | 10,112        | 4.6%                    | 19,554            | 1,074          | 20,628        | 4.1%                    |
| MAR            |                     |                |               |                         |                     |                |               |                         |                   |                |               |                         |
| APR            |                     |                |               |                         |                     |                |               |                         |                   |                |               |                         |
| MAY            |                     |                |               |                         |                     |                |               |                         |                   |                |               |                         |
| JUN            |                     |                |               |                         |                     |                |               |                         |                   |                |               |                         |
| JUL            |                     |                |               |                         |                     |                |               |                         |                   |                |               |                         |
| AUG            |                     |                |               |                         |                     |                |               |                         |                   |                |               |                         |
| SEP            |                     |                |               |                         |                     |                |               |                         |                   |                |               |                         |
| OCT            |                     |                |               |                         |                     |                |               |                         |                   |                |               |                         |
| NOV            |                     |                |               |                         |                     |                |               |                         |                   |                |               |                         |
| DEC            |                     |                |               |                         |                     |                |               |                         |                   |                |               |                         |
| <b>TOTAL</b>   | <b>19,778</b>       | <b>1,122</b>   | <b>20,900</b> |                         | <b>19,895</b>       | <b>1,001</b>   | <b>20,896</b> |                         | <b>39,673</b>     | <b>2,123</b>   | <b>41,796</b> |                         |
|                | <b>ENPLANEMENTS</b> |                |               |                         | <b>DEPLANEMENTS</b> |                |               |                         | <b>PASSENGERS</b> |                |               |                         |
|                | <b>REV</b>          | <b>NON-REV</b> | <b>TOTAL</b>  |                         | <b>REV</b>          | <b>NON-REV</b> | <b>TOTAL</b>  |                         | <b>REV</b>        | <b>NON-REV</b> | <b>TOTAL</b>  |                         |
|                | <b>43,616</b>       | <b>1,960</b>   | <b>45,576</b> |                         | <b>44,168</b>       | <b>1,840</b>   | <b>46,008</b> |                         | <b>87,784</b>     | <b>5,175</b>   | <b>91,584</b> |                         |



## SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

### 2019 AIRLINE PASSENGER SUMMARY

3/16/2020

| 2020 ENPLANEMENTS | Jan           | Feb           | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | TOTALS        |
|-------------------|---------------|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---------------|
| ALASKA            | 3,135         | 3,675         |     |     |     |     |     |     |     |     |     |     | 6,810         |
| AMERICAN          | 8,878         | 8,292         |     |     |     |     |     |     |     |     |     |     | 17,170        |
| CONTOUR           | 392           | 304           |     |     |     |     |     |     |     |     |     |     | 696           |
| UNITED            | 10,384        | 10,516        |     |     |     |     |     |     |     |     |     |     | 20,900        |
| <b>TOTAL</b>      | <b>22,789</b> | <b>22,787</b> |     |     |     |     |     |     |     |     |     |     | <b>45,576</b> |
| 2019 ENP TOTAL    | 17,536        | 17,774        |     |     |     |     |     |     |     |     |     |     | 35,310        |
| % Chg             | 30.0%         | 28.2%         |     |     |     |     |     |     |     |     |     |     | 29.1%         |

| 2020 DEPLANEMENTS | Jan           | Feb           | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | TOTALS        |
|-------------------|---------------|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---------------|
| ALASKA            | 3,205         | 3,654         |     |     |     |     |     |     |     |     |     |     | 6,859         |
| AMERICAN          | 9,036         | 8,538         |     |     |     |     |     |     |     |     |     |     | 17,574        |
| CONTOUR           | 364           | 315           |     |     |     |     |     |     |     |     |     |     | 679           |
| UNITED            | 10,784        | 10,112        |     |     |     |     |     |     |     |     |     |     | 20,896        |
| <b>TOTAL</b>      | <b>23,389</b> | <b>22,619</b> |     |     |     |     |     |     |     |     |     |     | <b>46,008</b> |
| 2019 DEP TOTAL    | 17,780        | 17,148        |     |     |     |     |     |     |     |     |     |     | 34,928        |
| % Chg             | 31.5%         | 31.9%         |     |     |     |     |     |     |     |     |     |     | 31.7%         |

| 2020 TOTAL              | Jan           | Feb           | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | TOTALS        |
|-------------------------|---------------|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---------------|
| ALASKA                  | 6,340         | 7,329         |     |     |     |     |     |     |     |     |     |     | 13,669        |
| AMERICAN                | 17,914        | 16,830        |     |     |     |     |     |     |     |     |     |     | 34,744        |
| CONTOUR                 | 756           | 619           |     |     |     |     |     |     |     |     |     |     | 1,375         |
| UNITED                  | 21,168        | 20,628        |     |     |     |     |     |     |     |     |     |     | 41,796        |
| <b>2020 GRAND TOTAL</b> | <b>46,178</b> | <b>45,406</b> |     |     |     |     |     |     |     |     |     |     | <b>91,584</b> |
| 2019 GRAND TOTAL        | 35,316        | 34,922        |     |     |     |     |     |     |     |     |     |     | 70,238        |
| % Chg                   | 30.8%         | 30.0%         |     |     |     |     |     |     |     |     |     |     | 30.4%         |

#### TOTAL PASSENGERS BY FISCAL QUARTER

|                      |                      |                      |                      |
|----------------------|----------------------|----------------------|----------------------|
| 2020 Quarter 1 Total | 2020 Quarter 2 Total | 2020 Quarter 3 Total | 2020 Quarter 4 Total |
| 2019 Quarter 1 Total | 2019 Quarter 2 Total | 2019 Quarter 3 Total | 2019 Quarter 4 Total |
| % Change             | % Change             | % Change             | % Change             |

ENP = ENPLANED PASSENGERS  
DEP = DEPLANED PASSENGERS  
PAX = TOTAL PASSENGERS



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2020 LANDED WEIGHTS AND OPERATIONS

3/16/2020

| AIRLINE LANDED WEIGHTS AND OPERATIONS |              |               |               |            |              |           |               |              |                   |                        |                        |                   |                      |
|---------------------------------------|--------------|---------------|---------------|------------|--------------|-----------|---------------|--------------|-------------------|------------------------|------------------------|-------------------|----------------------|
|                                       | ALASKA       |               | AMERICAN      |            | CONTOUR      |           | UNITED        |              | TOTALS            |                        |                        |                   |                      |
|                                       | LDGWT        | OPS           | LDGWT         | OPS        | LDGWT        | OPS       | LDGWT         | OPS          | 2020<br>TOTAL ENP | 2020<br>LDGWT<br>TOTAL | 2020<br>% CHG<br>LDGWT | 2020 OPS<br>TOTAL | 2020<br>% CHG<br>OPS |
| 2020                                  |              |               |               |            |              |           |               |              |                   |                        |                        |                   |                      |
| JAN                                   | 4,198        | 112           | 12,105        | 354        | 734          | 36        | 16,283        | 618          | 22,789            | 33,320                 | 27.8%                  | 1,120             | 33.0%                |
| FEB                                   | 4,348        | 116           | 11,061        | 324        | 653          | 32        | 15,950        | 602          | 22,787            | 32,012                 | 38.2%                  | 1,074             | 39.5%                |
| MAR                                   |              |               |               |            |              |           |               |              |                   |                        |                        |                   |                      |
| APR                                   |              |               |               |            |              |           |               |              |                   |                        |                        |                   |                      |
| MAY                                   |              |               |               |            |              |           |               |              |                   |                        |                        |                   |                      |
| JUN                                   |              |               |               |            |              |           |               |              |                   |                        |                        |                   |                      |
| JUL                                   |              |               |               |            |              |           |               |              |                   |                        |                        |                   |                      |
| AUG                                   |              |               |               |            |              |           |               |              |                   |                        |                        |                   |                      |
| SEP                                   |              |               |               |            |              |           |               |              |                   |                        |                        |                   |                      |
| OCT                                   |              |               |               |            |              |           |               |              |                   |                        |                        |                   |                      |
| NOV                                   |              |               |               |            |              |           |               |              |                   |                        |                        |                   |                      |
| DEC                                   |              |               |               |            |              |           |               |              |                   |                        |                        |                   |                      |
| <b>MONTHLY TOTALS</b>                 | <b>8,546</b> | <b>228</b>    | <b>23,166</b> | <b>678</b> | <b>1,387</b> | <b>68</b> | <b>32,233</b> | <b>1,220</b> | <b>45,576</b>     | <b>65,332</b>          |                        | <b>2,194</b>      |                      |
| <b>MONTHLY AVERAGE</b>                | <b>4,273</b> | <b>114.00</b> | <b>11,583</b> | <b>339</b> | <b>694</b>   | <b>34</b> | <b>16,117</b> | <b>610</b>   | <b>22,788</b>     | <b>32,666</b>          | <b>33.0%</b>           | <b>1,097</b>      | <b>36.2%</b>         |

Landed Weights in 1,000 of lbs AVDP



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2020 MARKET SHARE REPORT

3/25/2020

| AIRLINE TOTAL PASSENGERS     | JAN<br>TOTAL MKT % | FEB<br>TOTAL MKT % | MAR<br>TOTAL MKT % | APRIL<br>TOTAL MKT % | MAY<br>TOTAL MKT % | JUNE<br>TOTAL MKT % | JULY<br>TOTAL MKT % | AUG<br>TOTAL MKT % | SEPT<br>TOTAL MKT % | OCT<br>TOTAL MKT % | NOV<br>TOTAL MKT % | DEC<br>TOTAL MKT % | PASSENGER<br>TOTAL |
|------------------------------|--------------------|--------------------|--------------------|----------------------|--------------------|---------------------|---------------------|--------------------|---------------------|--------------------|--------------------|--------------------|--------------------|
| ALASKA                       | 6,340 13.7%        | 7,329 16.1%        |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | 13,669 14.9%       |
| AMERICAN                     | 17,914 38.8%       | 16,830 37.1%       |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | 34,744 37.9%       |
| CONTOUR                      | 756 1.6%           | 619 1.4%           |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | 1,375 1.5%         |
| UNITED                       | 21,168 45.8%       | 20,628 45.4%       |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | 41,796 45.6%       |
| <b>2020 TOTAL PASSENGERS</b> | <b>46,178</b>      | <b>45,406</b>      |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | <b>91,584</b>      |
| % CHANGE                     | <b>30.8%</b>       | <b>30.0%</b>       |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | <b>30.4%</b>       |

(Total Passengers = Enplanements & Deplanements, including Non-Revenue Passengers)

| RENTAL CAR COMMISSION | JAN<br>TOTAL MKT % | FEB<br>TOTAL MKT % | MAR<br>TOTAL MKT % | APRIL<br>TOTAL MKT % | MAY<br>TOTAL MKT % | JUNE<br>TOTAL MKT % | JULY<br>TOTAL MKT % | AUG<br>TOTAL MKT % | SEPT<br>TOTAL MKT % | OCT<br>TOTAL MKT % | NOV<br>TOTAL MKT % | DEC<br>TOTAL MKT % | COMMISSION<br>TOTAL |
|-----------------------|--------------------|--------------------|--------------------|----------------------|--------------------|---------------------|---------------------|--------------------|---------------------|--------------------|--------------------|--------------------|---------------------|
| AVIS                  | 26,103 37.9%       | 26,798 37.0%       |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | 52,901 37.4%        |
| BUDGET                | 7,546 11.0%        | 7,379 10.2%        |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | 14,925 10.6%        |
| ENTERPRISE            | 21,796 31.7%       | 23,511 32.4%       |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | 45,307 32.1%        |
| HERTZ                 | 13,403 19.5%       | 14,784 20.4%       |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | 28,187 19.9%        |
| <b>2020 RAC TOTAL</b> | <b>68,848</b>      | <b>72,472</b>      |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | <b>141,320</b>      |
| % CHANGE              | <b>26.7%</b>       | <b>15.1%</b>       |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | <b>20.5%</b>        |

(Rental Car Commission = Net \$\$\$)

| AV GAS FUEL FLOWAGE      | JAN<br>TOTAL MKT % | FEB<br>TOTAL MKT % | MAR<br>TOTAL MKT % | APRIL<br>TOTAL MKT % | MAY<br>TOTAL MKT % | JUNE<br>TOTAL MKT % | JULY<br>TOTAL MKT % | AUG<br>TOTAL MKT % | SEPT<br>TOTAL MKT % | OCT<br>TOTAL MKT % | NOV<br>TOTAL MKT % | DEC<br>TOTAL MKT % | AV GAS<br>TOTAL |
|--------------------------|--------------------|--------------------|--------------------|----------------------|--------------------|---------------------|---------------------|--------------------|---------------------|--------------------|--------------------|--------------------|-----------------|
| AV FUEL SLO (ACI)        | 17,041 100.0%      | 25,505 100.0%      |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | 42,546 100.0%   |
| AV FUEL OCEANO (ACI)     |                    |                    |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    |                 |
| <b>2020 AV GAS TOTAL</b> | <b>17,041</b>      | <b>25,505</b>      |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | <b>42,546</b>   |
| % CHANGE                 | <b>0.0%</b>        | <b>0.4%</b>        |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | <b>0.2%</b>     |

| JET A FUEL FLOWAGE    | JAN<br>TOTAL MKT % | FEB<br>TOTAL MKT % | MAR<br>TOTAL MKT % | APRIL<br>TOTAL MKT % | MAY<br>TOTAL MKT % | JUNE<br>TOTAL MKT % | JULY<br>TOTAL MKT % | AUG<br>TOTAL MKT % | SEPT<br>TOTAL MKT % | OCT<br>TOTAL MKT % | NOV<br>TOTAL MKT % | DEC<br>TOTAL MKT % | JET A<br>TOTAL |
|-----------------------|--------------------|--------------------|--------------------|----------------------|--------------------|---------------------|---------------------|--------------------|---------------------|--------------------|--------------------|--------------------|----------------|
| AV FUEL (ACI)         | 428,606 100.0%     | 368,977 100.0%     |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | 797,583 100.0% |
| <b>2020 JET TOTAL</b> | <b>428,606</b>     | <b>368,977</b>     |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | <b>797,583</b> |
| % CHANGE              | <b>61.6%</b>       | <b>55.7%</b>       |                    |                      |                    |                     |                     |                    |                     |                    |                    |                    | <b>58.8%</b>   |

(Fuel Flowage = Bulk Gallons)



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2020 TOWER TRAFFIC

3/16/2020

| 2020 | <u>ITINERANT</u> |          |       |          |                 | <u>LOCAL</u> |          |             | TOTAL TRAFFIC | % CHG |
|------|------------------|----------|-------|----------|-----------------|--------------|----------|-------------|---------------|-------|
|      | AC               | AIR TAXI | GA    | MILITARY | TOTAL ITINERANT | CIVIL        | MILITARY | TOTAL LOCAL |               |       |
| JAN  | 537              | 730      | 3,194 | 91       | 4,552           | 1,933        | 12       | 1,945       | 6,497         | 1%    |
| FEB  | 531              | 682      | 3,120 | 61       | 4,394           | 2,269        | 24       | 2,293       | 6,687         | 17%   |
| MAR  |                  |          |       |          | 0               |              |          | 0           | 0             |       |
| APR  |                  |          |       |          | 0               |              |          | 0           | 0             |       |
| MAY  |                  |          |       |          | 0               |              |          | 0           | 0             |       |
| JUN  |                  |          |       |          | 0               |              |          | 0           | 0             |       |
| JUL  |                  |          |       |          | 0               |              |          | 0           | 0             |       |
| AUG  |                  |          |       |          | 0               |              |          | 0           | 0             |       |
| SEP  |                  |          |       |          | 0               |              |          | 0           | 0             |       |
| OCT  |                  |          |       |          | 0               |              |          | 0           | 0             |       |
| NOV  |                  |          |       |          | 0               |              |          | 0           | 0             |       |
| DEC  |                  |          |       |          | 0               |              |          | 0           | 0             |       |
|      | 1,068            | 1,412    | 6,314 | 152      | 8,946           | 4,202        | 36       | 4,238       | 13,184        | -83%  |

### IFR (included in Total Itinerant above)

| 2020 | AC    | AIR TAXI | GA    | MILITARY | TOTAL IFR | PREV YEAR | % CHG |
|------|-------|----------|-------|----------|-----------|-----------|-------|
| JAN  | 537   | 640      | 666   | 28       | 1,871     | 1,589     | 18%   |
| FEB  | 531   | 625      | 504   | 34       | 1,694     | 1,472     | 15%   |
| MAR  |       |          |       |          | 0         | 1,687     |       |
| APR  |       |          |       |          | 0         | 1,839     |       |
| MAY  |       |          |       |          | 0         | 1,910     |       |
| JUN  |       |          |       |          | 0         | 2,016     |       |
| JUL  |       |          |       |          | 0         | 1,808     |       |
| AUG  |       |          |       |          | 0         | 1,838     |       |
| SEP  |       |          |       |          | 0         | 1,592     |       |
| OCT  |       |          |       |          | 0         | 1,705     |       |
| NOV  |       |          |       |          | 0         | 2,405     |       |
| DEC  |       |          |       |          | 0         | 1,804     |       |
|      | 1,068 | 1,265    | 1,170 | 62       | 3,565     | 21,665    | -84%  |

### DAILY OPERATION HOURS

| 2020 | HOURS |
|------|-------|
| JAN  | 14    |
| FEB  | 14    |



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

## 2019 CARGO LANDED WEIGHTS AND OPERATIONS

3/16/2020

|                        | <b>AMERIFLIGHT (UPS)</b> |                 | <b>WESTAIR (FEDEX)</b> |                 | <b>LANDING WEIGHT</b>             |                                      | <b>LANDINGS</b>                   |                                      |
|------------------------|--------------------------|-----------------|------------------------|-----------------|-----------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|
|                        | <b>LDGWT</b>             | <b>LANDINGS</b> | <b>LDGWT</b>           | <b>LANDINGS</b> | <b>2020</b><br><b>TOTAL LDGWT</b> | <b>% CHANGE</b><br><b>PRIOR YEAR</b> | <b>2020</b><br><b>TOTAL LNDGS</b> | <b>% CHANGE</b><br><b>PRIOR YEAR</b> |
| <b>2020</b>            |                          |                 |                        |                 |                                   |                                      |                                   |                                      |
| <b>JAN</b>             | 569                      | 40              | 493                    | 58              | 1,062                             | 10.5%                                | 98                                | 7.7%                                 |
| <b>FEB</b>             | 417                      | 30              | 451                    | 53              | 868                               | 14.1%                                | 83                                | 10.7%                                |
| <b>MAR</b>             |                          |                 |                        |                 |                                   |                                      |                                   |                                      |
| <b>APR</b>             |                          |                 |                        |                 |                                   |                                      |                                   |                                      |
| <b>MAY</b>             |                          |                 |                        |                 |                                   |                                      |                                   |                                      |
| <b>JUN</b>             |                          |                 |                        |                 |                                   |                                      |                                   |                                      |
| <b>JUL</b>             |                          |                 |                        |                 |                                   |                                      |                                   |                                      |
| <b>AUG</b>             |                          |                 |                        |                 |                                   |                                      |                                   |                                      |
| <b>SEP</b>             |                          |                 |                        |                 |                                   |                                      |                                   |                                      |
| <b>OCT</b>             |                          |                 |                        |                 |                                   |                                      |                                   |                                      |
| <b>NOV</b>             |                          |                 |                        |                 |                                   |                                      |                                   |                                      |
| <b>DEC</b>             |                          |                 |                        |                 |                                   |                                      |                                   |                                      |
| <b>MONTHLY TOTALS</b>  | <b>986</b>               | <b>70</b>       | <b>944</b>             | <b>111</b>      | <b>1,930</b>                      |                                      | <b>181</b>                        |                                      |
| <b>MONTHLY AVERAGE</b> | <b>493</b>               | <b>35</b>       | <b>472</b>             | <b>56</b>       | <b>965</b>                        | <b>12%</b>                           | <b>91</b>                         | <b>9%</b>                            |

Landed Weights in 1,000 of lbs AVDP

LDGWT = AIRCRAFT LANDED WEIGHT

LNDGS = AIRCRAFT LANDINGS

% CHANGE = Comparison to prior year



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2020 TOTAL FREIGHT - ALL CARGO CARRIERS

3/16/2020

|               | <u>AMERIFLIGHT</u> |                  |                   | <u>WESTAIR</u>   |                  |                | <u>ALL 2019 FREIGHT</u> |                       |                        | % CHANGE PRIOR YEAR |
|---------------|--------------------|------------------|-------------------|------------------|------------------|----------------|-------------------------|-----------------------|------------------------|---------------------|
|               | FREIGHT DEPLANED   | FREIGHT ENPLANED | TOTAL AMERIFLIGHT | FREIGHT DEPLANED | FREIGHT ENPLANED | TOTAL WESTAIR  | FREIGHT DEPLANED 2019   | FREIGHT ENPLANED 2019 | TOTAL ALL FREIGHT 2019 |                     |
| 2020          |                    |                  |                   |                  |                  |                |                         |                       |                        |                     |
| JAN           | 69,532             | 28,511           | 98,043            | 74,711           | 39,023           | 113,734        | 144,243                 | 67,534                | 211,777                | 1.7%                |
| FEB           | 48,957             | 25,214           | 74,171            | 65,324           | 41,782           | 107,106        | 114,281                 | 66,996                | 181,277                | -6.0%               |
| MAR           |                    |                  |                   |                  |                  |                |                         |                       |                        |                     |
| APR           |                    |                  |                   |                  |                  |                |                         |                       |                        |                     |
| MAY           |                    |                  |                   |                  |                  |                |                         |                       |                        |                     |
| JUN           |                    |                  |                   |                  |                  |                |                         |                       |                        |                     |
| JUL           |                    |                  |                   |                  |                  |                |                         |                       |                        |                     |
| AUG           |                    |                  |                   |                  |                  |                |                         |                       |                        |                     |
| SEP           |                    |                  |                   |                  |                  |                |                         |                       |                        |                     |
| OCT           |                    |                  |                   |                  |                  |                |                         |                       |                        |                     |
| NOV           |                    |                  |                   |                  |                  |                |                         |                       |                        |                     |
| DEC           |                    |                  |                   |                  |                  |                |                         |                       |                        |                     |
| <b>TOTALS</b> | <b>118,489</b>     | <b>53,725</b>    | <b>172,214</b>    | <b>140,035</b>   | <b>80,805</b>    | <b>220,840</b> | <b>258,524</b>          | <b>134,530</b>        | <b>393,054</b>         | <b>-84.9%</b>       |

Data Reported in pounds AVDP





# SAN LUIS OPISPO COUNTY REGIONAL AIRPORT

## 2020 CHARTER SERVICES PASSENGER SUMMARY

3/16/2020

| 2020         | ACI       |           |           |              | MARC AIR |          |          |          | 2019 CHARTER FBO TOTAL |           |            |               |                |               |                |               |
|--------------|-----------|-----------|-----------|--------------|----------|----------|----------|----------|------------------------|-----------|------------|---------------|----------------|---------------|----------------|---------------|
|              | ENP       | DEP       | LAND      | LAND WGT     | ENP      | DEP      | LAND     | LAND WGT | TOTAL ENP              | TOTAL DEP | TOTAL PAX  | % CHG to 2018 | TOTAL LANDINGS | % CHG to 2018 | TOTAL LAND WGT | % CHG to 2018 |
| JAN          | 26        | 31        | 56        | 2027         |          |          |          |          | 26                     | 31        | 57         | 50%           | 56             | 4%            | 2027           | -9%           |
| FEB          | 31        | 27        | 33        | 1090         |          |          |          |          | 31                     | 27        | 58         | -49%          | 33             | -38%          | 1090           | -74%          |
| MAR          |           |           |           |              |          |          |          |          |                        |           |            |               |                |               |                |               |
| APR          |           |           |           |              |          |          |          |          |                        |           |            |               |                |               |                |               |
| MAY          |           |           |           |              |          |          |          |          |                        |           |            |               |                |               |                |               |
| JUN          |           |           |           |              |          |          |          |          |                        |           |            |               |                |               |                |               |
| JUL          |           |           |           |              |          |          |          |          |                        |           |            |               |                |               |                |               |
| AUG          |           |           |           |              |          |          |          |          |                        |           |            |               |                |               |                |               |
| SEP          |           |           |           |              |          |          |          |          |                        |           |            |               |                |               |                |               |
| OCT          |           |           |           |              |          |          |          |          |                        |           |            |               |                |               |                |               |
| NOV          |           |           |           |              |          |          |          |          |                        |           |            |               |                |               |                |               |
| DEC          |           |           |           |              |          |          |          |          |                        |           |            |               |                |               |                |               |
| <b>TOTAL</b> | <b>57</b> | <b>58</b> | <b>89</b> | <b>3,117</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>57</b>              | <b>58</b> | <b>115</b> |               | <b>89</b>      |               | <b>3,117</b>   |               |

LAND = AIRCRAFT LANDINGS  
 LAND WGT = AIRCRAFT LANDED WEIGHT PER 1000 LBS  
 DEP = DEPLANEMENT  
 ENP = ENPLANEMENT  
 PAX = PASSENGERS