



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2021 REVENUE AND NON-REVENUE PASSENGERS

4/22/2021

MONTH	ALASKA AIRLINES													
	ENPLANEMENTS				% INC / DEC PRIOR YR	DEPLANEMENTS				% INC / DEC PRIOR YR	PASSENGERS			% INC / DEC PRIOR YR
	REV	NON-REV	TOTAL	REV		NON-REV	TOTAL	REV	NON-REV		TOTAL			
JAN	976	56	1,032	-67.1%	1,242	63	1,305	-59.3%	2,218	119	2,337	-63.1%		
FEB	1,149	59	1,208	-67.1%	1,142	52	1,194	-67.3%	2,291	111	2,402	-67.2%		
MAR	2,429	90	2,519	25.4%	2,400	83	2,483	47.9%	4,829	173	5,002	35.7%		
APR														
MAY														
JUN														
JUL														
AUG														
SEP														
OCT														
NOV														
DEC														
TOTAL	4,554	205	4,759		4,784	198	4,982		9,338	403	9,741			

MONTH	AMERICAN AIRLINES / AMERICAN EAGLE													
	ENPLANEMENTS				% INC / DEC PRIOR YR	DEPLANEMENTS				% INC / DEC PRIOR YR	PASSENGERS			% INC / DEC PRIOR YR
	REV	NON-REV	TOTAL	REV		NON-REV	TOTAL	REV	NON-REV		TOTAL			
JAN	3,318	154	3,472	-60.9%	3,314	143	3,457	-61.7%	6,632	297	6,929	-61.3%		
FEB	3,246	176	3,422	-58.7%	3,116	172	3,288	-61.5%	6,362	348	6,710	-60.1%		
MAR	6,030	209	6,239	27.5%	5,712	191	5,903	20.5%	11,742	400	12,142	24.0%		
APR														
MAY														
JUN														
JUL														
AUG														
SEP														
OCT														
NOV														
DEC														
TOTAL	12,594	539	13,133		12,142	506	12,648		24,736	1,045	25,781			

MONTH	UNITED													
	ENPLANEMENTS				% INC / DEC PRIOR YR	DEPLANEMENTS				% INC / DEC PRIOR YR	PASSENGERS			% INC / DEC PRIOR YR
	REV	NON-REV	TOTAL	REV		NON-REV	TOTAL	REV	NON-REV		TOTAL			
JAN	2,911	210	3,121	-69.9%	3,317	212	3,529	-67.3%	6,228	422	6,650	-68.6%		
FEB	3,021	232	3,253	-69.1%	2,931	213	3,144	-68.9%	5,952	445	6,397	-69.0%		
MAR	4,083	207	4,290	-32.0%	4,113	172	4,285	-29.1%	8,196	379	8,575	-30.6%		
APR														
MAY														
JUN														
JUL														
AUG														
SEP														
OCT														
NOV														
DEC														
TOTAL	10,015	649	10,664		10,361	597	10,958		20,376	1,246	21,622			

2021 GRAND TOTALS										
ENPLANEMENTS				DEPLANEMENTS				PASSENGERS		
REV	NON-REV	TOTAL		REV	NON-REV	TOTAL		REV	NON-REV	TOTAL
27,163	1,393	28,556		27,287	1,301	28,588		54,450	2,694	57,144



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2021 AIRLINE PASSENGER SUMMARY

4/22/2021

2021 ENPLANEMENTS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	1,032	1,208	2,519										4,759
AMERICAN	3,472	3,422	6,239										13,133
UNITED	3,121	3,253	4,290										10,664
TOTAL	7,625	7,883	13,048										28,556
2020 ENP TOTAL	22,789	22,787	13,359										58,935
% Chg	-66.5%	-65.4%	-2.3%										-51.5%

2021 DEPLANEMENTS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	1,305	1,194	2,483										4,982
AMERICAN	3,457	3,288	5,903										12,648
UNITED	3,529	3,144	4,285										10,958
TOTAL	8,291	7,626	12,671										28,588
2020 DEP TOTAL	23,389	22,619	12,800										58,808
% Chg	-64.6%	-66.3%	-1.0%										-51.4%

2021 TOTAL	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	2,337	2,402	5,002										9,741
AMERICAN	6,929	6,710	12,142										25,781
UNITED	6,650	6,397	8,575										21,622
2021 GRAND TOTAL	15,916	15,509	25,719										57,144
2020 GRAND TOTAL	46,178	45,406	26,159										117,743
% Chg	-65.5%	-65.8%	-1.7%										-51.5%

TOTAL PASSENGERS BY FISCAL QUARTER

2021 Quarter 1 Total	57,144	2021 Quarter 2 Total		2021 Quarter 3 Total		2021 Quarter 4 Total	
2020 Quarter 1 Total	117,743	2020 Quarter 2 Total		2020 Quarter 3 Total		2020 Quarter 4 Total	
% Change	-51.5%	% Change		% Change		% Change	

ENP = ENPLANED PASSENGERS
 DEP = DEPLANED PASSENGERS
 PAX = TOTAL PASSENGERS



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2021 LANDED WEIGHTS AND OPERATIONS

4/22/2021

AIRLINE LANDED WEIGHTS AND OPERATIONS											
2021	ALASKA		AMERICAN		UNITED		TOTALS				
	LDGWT	OPS	LDGWT	OPS	LDGWT	OPS	2021 TOTAL ENP	2021 LDGWT TOTAL	2021 % CHG LDGWT	2021 OPS TOTAL	2021 % CHG OPS
JAN	2,324	62	8,034	232	7,786	298	7,625	18,144	-45.5%	592	-47.1%
FEB	1,874	50	6,698	194	5,931	206	7,883	14,503	-54.7%	450	-58.1%
MAR	3,373	90	8,420	244	5,531	208	13,048	17,324	-40.5%	542	-46.1%
APR											
MAY											
JUN											
JUL											
AUG											
SEP											
OCT											
NOV											
DEC											
MONTHLY TOTALS	7,571	202	23,152	670	19,248	712	28,556	49,971	-78.9%	1,584	-79.9%
MONTHLY AVERAGE	2,524	67	7,717	223	6,416	237	9,519	16,657	-46.9%	528	-50.5%

Landed Weights in 1,000 of lbs AVDP



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2021 MARKET SHARE REPORT

4/22/2021

AIRLINE TOTAL PASSENGERS	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	PASSENGER TOTAL
ALASKA	2,337 14.7%	2,402 15.5%	5,002 19.4%										9,741 17.0%
AMERICAN	6,929 43.5%	6,710 43.3%	12,142 47.2%										25,781 45.1%
UNITED	6,650 41.8%	6,397 41.2%	8,575 33.3%										21,622 37.8%
2021 TOTAL PASSENGERS	15,916	15,509	25,719										57,144
% CHANGE	-65.5%	-65.8%	-1.7%										-78.8%

(Total Passengers = Enplanements & Deplanements, including Non-Revenue Passengers)

RENTAL CAR COMMISSION	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	COMMISSION TOTAL
AVIS	12,660 38.0%	15,522 41.5%	25,995 41.7%										54,176 40.8%
BUDGET	2,876 8.6%	3,416 9.1%	7,748 12.4%										14,040 10.6%
ENTERPRISE	11,458 34.4%	12,875 34.5%	17,342 27.8%										41,676 31.4%
HERTZ	6,279 18.9%	5,550 14.9%	11,213 18.0%										23,043 17.3%
2021 RAC TOTAL	33,272	37,363	62,299										132,934
% CHANGE	-51.7%	-48.5%	19.8%										-75.3%

(Rental Car Commission = Net \$\$\$)

AV GAS FUEL FLOWAGE	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	AV GAS TOTAL
AV FUEL SLO (ACI)	15,920 100.0%	8,550 77.2%	25,656 100.0%										50,126 95.2%
AV FUEL OCEANO (ACI)		2,519 22.8%											2,519 4.8%
2021 AV GAS TOTAL	15,920	11,069	25,656										52,645
% CHANGE	-6.6%	-56.6%	200.3%										-76.7%

JET A FUEL FLOWAGE	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	JET A TOTAL
AV FUEL (ACI)	290,523 100.0%	203,592 100.0%	265,146 100.0%										759,261 100.0%
2021 JET TOTAL	290,523	203,592	265,146										759,261
% CHANGE	-32.2%	-44.8%	-20.0%										-77.0%

(Fuel Flowage = Bulk Gallons)



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2021 TOWER TRAFFIC

4/22/2021

2021	<u>ITINERANT</u>					<u>LOCAL</u>			TOTAL TRAFFIC	% CHG
	AC	AIR TAXI	GA	MILITARY	TOTAL ITINERANT	CIVIL	MILITARY	TOTAL LOCAL		
JAN	301	510	2,396	70	3,277	1,874	12	1,886	5,163	-21%
FEB	267	379	2,746	63	3,455	2,027	32	2,059	5,514	-18%
MAR	345	461	2,918	55	3,779	2,078	14	2,092	5,871	39%
APR					0			0	0	
MAY					0			0	0	
JUN					0			0	0	
JUL					0			0	0	
AUG					0			0	0	
SEP					0			0	0	
OCT					0			0	0	
NOV					0			0	0	
DEC					0			0	0	
	913	1,350	8,060	188	10,511	5,979	58	6,037	16,548	-76%

IFR (included in Total Itinerant above)

2021	AC	AIR TAXI	GA	MILITARY	TOTAL IFR	PREV YEAR	% CHG
JAN	301	474	328	24	1,127	1,871	-40%
FEB	267	324	430	32	1,053	1,694	-38%
MAR	345	406	584	14	1,349	1,428	-6%
APR					0	752	
MAY					0	911	
JUN					0	1,038	
JUL					0	1,364	
AUG					0	1,438	
SEP					0	1,328	
OCT					0	1,357	
NOV					0	1,144	
DEC					0	1,218	
	913	1,204	1,342	70	3,529	15,543	-77%

DAILY OPERATION HOURS

2021	HOURS
JAN	14
FEB	14
MAR	14
APR	
MAY	
JUN	
JUL	
AUG	
SEP	
OCT	
NOV	
DEC	



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2021 CARGO LANDED WEIGHTS AND OPERATIONS

4/22/2021

	AMERIFLIGHT (UPS)		WESTAIR (FEDEX)		LANDING WEIGHT		LANDINGS	
	LDGWT	LANDINGS	LDGWT	LANDINGS	2021 TOTAL LDGWT	% CHANGE PRIOR YEAR	2021 TOTAL LNDGS	% CHANGE PRIOR YEAR
2021								
JAN	501	36	476	56	977	-8.0%	92	-6.1%
FEB	476	34	476	56	952	9.7%	90	8.4%
MAR	602	43	510	60	1,112	11.5%	103	10.8%
APR								
MAY								
JUN								
JUL								
AUG								
SEP								
OCT								
NOV								
DEC								
MONTHLY TOTALS	1,579	113	1,462	172	3,041	-75.3%	285	-75.3%
MONTHLY AVERAGE	526	38	487	57	1,014	4%	95	-1%

Landed Weights in 1,000 of lbs AVDP
 LDGWT = AIRCRAFT LANDED WEIGHT
 LNDGS = AIRCRAFT LANDINGS
 % CHANGE = Comparison to prior year



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2021 TOTAL FREIGHT - ALL CARGO CARRIERS

4/22/2021

	<u>AMERIFLIGHT</u>			<u>WESTAIR</u>			<u>ALL 2021 FREIGHT</u>			% CHANGE PRIOR YEAR
	FREIGHT DEPLANED	FREIGHT ENPLANED	TOTAL AMERIFLIGHT	FREIGHT DEPLANED	FREIGHT ENPLANED	TOTAL WESTAIR	FREIGHT DEPLANED 2021	FREIGHT ENPLANED 2021	TOTAL ALL FREIGHT 2021	
2021										
JAN	60,211	26,466	86,677	83,320	43,532	126,852	143,531	69,998	213,529	0.8%
FEB	54,498	27,628	82,126	69,568	45,735	115,303	124,066	73,363	197,429	8.9%
MAR	79,328	42,996	122,324	84,568	52,736	137,304	163,896	95,732	259,628	20.8%
APR										
MAY										
JUN										
JUL										
AUG										
SEP										
OCT										
NOV										
DEC										
TOTALS	194,037	97,090	291,127	237,456	142,003	379,459	431,493	239,093	670,586	-75.9%

Data Reported in pounds AVDP



SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2021 CHARTER SERVICES PASSENGER SUMMARY

4/22/2021

2021	ACI				MARC AIR				2021 CHARTER FBO TOTAL							
	ENP	DEP	LAND	LAND WGT	ENP	DEP	LAND	LAND WGT	TOTAL ENP	TOTAL DEP	TOTAL PAX	% CHG to 2020	TOTAL LANDINGS	% CHG to 2020	TOTAL LAND WGT	% CHG to 2020
JAN	14	14	41	2102					14	14	28	-51%	41	-27%	2102	4%
FEB	8	11	38	1531					8	11	19	-90%	38	-7%	1531	31%
MAR	18	28	57	2382					18	28	46	35%	57	58%	2382	91%
APR																
MAY																
JUN																
JUL																
AUG																
SEP																
OCT																
NOV																
DEC																
TOTAL	40	53	136	6,015	0	0	0	0	40	53	93	-84%	136	-74%	6,015	-70%

LAND = AIRCRAFT LANDINGS
 LAND WGT = AIRCRAFT LANDED WEIGHT PER 1000 LBS
 DEP = DEPLANEMENT
 ENP = ENPLANEMENT
 PAX = PASSENGERS