

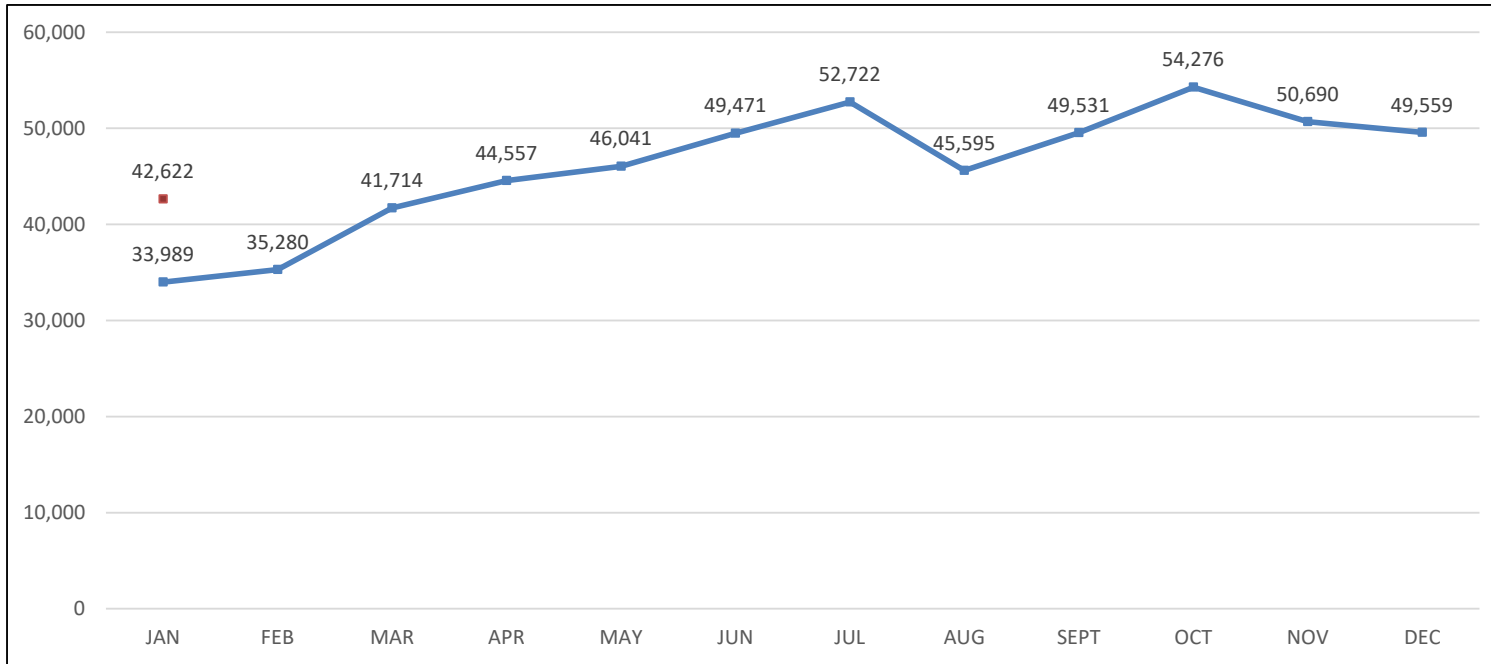


# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

## ANNUAL AIRLINE PASSENGER SUMMARY

### SUMMARY BY YEAR AND MONTH

2/17/2023



<b>2022</b>	<b>33,989</b>	<b>35,280</b>	<b>41,714</b>	<b>44,557</b>	<b>46,041</b>	<b>49,471</b>	<b>52,722</b>	<b>45,595</b>	<b>49,531</b>	<b>54,276</b>	<b>50,690</b>	<b>49,559</b>	<b>553,425</b>
<b>2023</b>	<b>42,622</b>												<b>42,622</b>
INC/DEC PRIOR YEAR	<b>25.4%</b>												<b>-92.3%</b>
	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>JUL</b>	<b>AUG</b>	<b>SEPT</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	



**SAN LUIS OBISPO COUNTY REGIONAL AIRPORT**

2023 REVENUE AND NON-REVENUE PASSENGERS

2/17/2023

MONTH	ALASKA AIRLINES											
	ENPLANEMENTS				DEPLANEMENTS				PASSENGERS			
	REV	NON-REV	TOTAL	% INC / DEC PRIOR YR	REV	NON-REV	TOTAL	% INC / DEC PRIOR YR	REV	NON-REV	TOTAL	% INC / DEC PRIOR YR
JAN	3,481	117	3,598	21.9%	3,813	133	3,946	23.1%	7,294	250	7,544	22.5%
FEB												
MAR												
APR												
MAY												
JUN												
JUL												
AUG												
SEP												
OCT												
NOV												
DEC												
<b>TOTAL</b>	<b>3,481</b>	<b>117</b>	<b>3,598</b>		<b>3,813</b>	<b>133</b>	<b>3,946</b>		<b>7,294</b>	<b>250</b>	<b>7,544</b>	

MONTH	AMERICAN AIRLINES / AMERICAN EAGLE											
	ENPLANEMENTS				DEPLANEMENTS				PASSENGERS			
	REV	NON-REV	TOTAL	% INC / DEC PRIOR YR	REV	NON-REV	TOTAL	% INC / DEC PRIOR YR	REV	NON-REV	TOTAL	% INC / DEC PRIOR YR
JAN	8,904	329	9,233	33.2%	9,296	287	9,583	30.1%	18,200	616	18,816	31.6%
FEB												
MAR												
APR												
MAY												
JUN												
JUL												
AUG												
SEP												
OCT												
NOV												
DEC												
<b>TOTAL</b>	<b>8,904</b>	<b>329</b>	<b>9,233</b>		<b>9,296</b>	<b>287</b>	<b>9,583</b>		<b>18,200</b>	<b>616</b>	<b>18,816</b>	

MONTH	UNITED											
	ENPLANEMENTS				DEPLANEMENTS				PASSENGERS			
	REV	NON-REV	TOTAL	% INC / DEC PRIOR YR	REV	NON-REV	TOTAL	% INC / DEC PRIOR YR	REV	NON-REV	TOTAL	% INC / DEC PRIOR YR
JAN	7,716	268	7,984	17.5%	8,025	253	8,278	22.9%	15,741	521	16,262	20.2%
FEB												
MAR												
APR												
MAY												
JUN												
JUL												
AUG												
SEP												
OCT												
NOV												
DEC												
<b>TOTAL</b>	<b>7,716</b>	<b>268</b>	<b>7,984</b>		<b>8,025</b>	<b>253</b>	<b>8,278</b>		<b>15,741</b>	<b>521</b>	<b>16,262</b>	

2023 GRAND TOTALS											
ENPLANEMENTS				DEPLANEMENTS				PASSENGERS			
REV	NON-REV	TOTAL		REV	NON-REV	TOTAL		REV	NON-REV	TOTAL	
20,101	714	20,815		21,134	673	21,807		41,235	1,387	42,622	



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

## 2023 AIRLINE PASSENGER SUMMARY

2/17/2023

2023 ENPLANEMENTS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	3,598												3,598
AMERICAN	9,233												9,233
UNITED	7,984												7,984
<b>TOTAL</b>	<b>20,815</b>												<b>20,815</b>
<b>2022 ENP TOTAL</b>	16,679	17,986	21,376	22,643	23,175	25,487	26,379	22,813	24,863	27,211	25,416	25,466	279,494
<b>% Chg</b>	<b>24.8%</b>												-92.6%

2023 DEPLANEMENTS	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	3,946												3,946
AMERICAN	9,583												9,583
UNITED	8,278												8,278
<b>TOTAL</b>	<b>21,807</b>												<b>21,807</b>
<b>2022 DEP TOTAL</b>	17,310	17,294	20,338	21,914	22,866	23,984	26,343	22,782	24,668	27,065	25,274	24,093	273,931
<b>% Chg</b>	<b>26.0%</b>												-92.0%

2023 TOTAL	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTALS
ALASKA	7,544												7,544
AMERICAN	18,816												18,816
UNITED	16,262												16,262
<b>GRAND TOTAL</b>	<b>42,622</b>												<b>42,622</b>
<b>2022 GRAND TOTAL</b>	33,989	35,280	41,714	44,557	46,041	49,471	52,722	45,595	49,531	54,276	50,690	49,559	553,425
<b>% Chg</b>	<b>25.4%</b>												-92.3%

### TOTAL PASSENGERS BY FISCAL QUARTER

2023 Quarter 1 Total	2023 Quarter 2 Total	2023 Quarter 3 Total	2023 Quarter 4 Total
2022 Quarter 1 Total	2022 Quarter 2 Total	2022 Quarter 3 Total	2022 Quarter 4 Total
<b>% Change</b>	<b>% Change</b>	<b>% Change</b>	<b>% Change</b>

ENP = ENPLANED PASSENGERS  
 DEP = DEPLANED PASSENGERS  
 PAX = TOTAL PASSENGERS



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2023 LANDED WEIGHTS AND OPERATIONS

2/17/2023

AIRLINE LANDED WEIGHTS AND OPERATIONS											
	ALASKA		AMERICAN		UNITED		TOTALS				
2023	LDGWT	OPS	LDGWT	OPS	LDGWT	OPS	2023 TOTAL ENP	2023 LDGWT TOTAL	2023 % CHG LDGWT	2023 OPS TOTAL	2023 % CHG OPS
JAN	5,397	144	14,570	296	11,534	310	20,815	31,502	12.2%	750	-12.6%
FEB											
MAR											
APR											
MAY											
JUN											
JUL											
AUG											
SEP											
OCT											
NOV											
DEC											
<b>MONTHLY TOTALS</b>	<b>5,397</b>	<b>144</b>	<b>14,570</b>	<b>296</b>	<b>11,534</b>	<b>310</b>	<b>20,815</b>	<b>31,502</b>	<b>-90.6%</b>	<b>750</b>	<b>-92.4%</b>
<b>MONTHLY AVERAGE</b>	<b>5,397</b>	<b>144</b>	<b>14,570</b>	<b>296</b>	<b>11,534</b>	<b>310</b>	<b>20,815</b>	<b>31,502</b>	<b>12.2%</b>	<b>750</b>	<b>-12.6%</b>

Landed Weights in 1,000 of lbs AVDP



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2023 MARKET SHARE REPORT

2/17/2023

AIRLINE TOTAL PASSENGERS	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	PASSENGER TOTAL
ALASKA	7,544 17.7%												7,544 17.7%
AMERICAN	18,816 44.1%												18,816 44.1%
UNITED	16,262 38.2%												16,262 38.2%
<b>2023 TOTAL PASSENGERS</b>	<b>42,622</b>												<b>42,622</b>
% CHANGE	25.4%												-92.3%

(Total Passengers = Enplanements & Deplanements, including Non-Revenue Passengers)

RENTAL CAR COMMISSION	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	COMMISSION TOTAL
AVIS	32,670 41.4%												32,670 41.4%
BUDGET	10,196 12.9%												10,196 12.9%
ENTERPRISE	24,871 31.5%												24,871 31.5%
HERTZ	11,191 14.2%												11,191 14.2%
<b>2023 RAC TOTAL</b>	<b>78,928</b>												<b>78,928</b>
% CHANGE	25.7%												-93.7%

(Rental Car Commission = Net \$\$\$)

AV GAS FUEL FLOWAGE	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	AV GAS TOTAL
AV FUEL SLO (ACI)	17,030 100.0%												17,030 100.0%
AV FUEL OCEANO (ACI)													
<b>2023 AV GAS TOTAL</b>	<b>17,030</b>												<b>17,030</b>
% CHANGE	98.6%												-93.0%

JET A FUEL FLOWAGE	JAN TOTAL MKT %	FEB TOTAL MKT %	MAR TOTAL MKT %	APRIL TOTAL MKT %	MAY TOTAL MKT %	JUNE TOTAL MKT %	JULY TOTAL MKT %	AUG TOTAL MKT %	SEPT TOTAL MKT %	OCT TOTAL MKT %	NOV TOTAL MKT %	DEC TOTAL MKT %	JET A TOTAL
AV FUEL (ACI)	389,464 100.0%												389,464 100.0%
<b>2023 JET TOTAL</b>	<b>389,464</b>												<b>389,464</b>
% CHANGE	5.7%												-92.7%

(Fuel Flowage = Bulk Gallons)



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

2023 TOWER TRAFFIC

2/17/2023

2023	<u>ITINERANT</u>				TOTAL ITINERANT	<u>LOCAL</u>		TOTAL LOCAL	TOTAL TRAFFIC	% CHG
	AC	AIR TAXI	GA	MILITARY		CIVIL	MILITARY			
JAN	550	284	2,613	83	3,530	2,437	40	2,477	6,007	-7%
FEB					0			0	0	
MAR					0			0	0	
APR					0			0	0	
MAY					0			0	0	
JUN					0			0	0	
JUL					0			0	0	
AUG					0			0	0	
SEP					0			0	0	
OCT					0			0	0	
NOV					0			0	0	
DEC					0			0	0	
	550	284	2,613	83	3,530	2,437	40	2,477	6,007	-93%

2023	<u>IFR (included in Total Itinerant above)</u>				TOTAL IFR	PREV YEAR	% CHG
	AC	AIR TAXI	GA	MILITARY			
JAN	550	239	506	56	1,351	1,464	-8%
FEB					0	1,240	
MAR					0	1,567	
APR					0	1,503	
MAY					0	1,514	
JUN					0	1,574	
JUL					0	1,679	
AUG					0	1,678	
SEP					0	1,642	
OCT					0	1,812	
NOV					0	1,404	
DEC					0	1,538	
	550	239	506	56	1,351	18,615	-93%

### DAILY OPERATION HOURS

2023	HOURS
JAN	14
FEB	
MAR	
APR	
MAY	
JUN	
JUL	
AUG	
SEP	
OCT	
NOV	
DEC	



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

## 2023 CARGO LANDED WEIGHTS AND OPERATIONS

2/17/2023

	<u>AMERIFLIGHT (UPS)</u>		<u>WESTAIR (FEDEX)</u>		<u>LANDING WEIGHT</u>		<u>LANDINGS</u>	
	<u>LDGWT</u>	<u>LANDINGS</u>	<u>LDGWT</u>	<u>LANDINGS</u>	<u>2023</u> <u>TOTAL LDGWT</u>	<u>% CHANGE</u> <u>PRIOR YEAR</u>	<u>2023</u> <u>TOTAL LNDGS</u>	<u>% CHANGE</u> <u>PRIOR YEAR</u>
<b>2023</b>								
<b>JAN</b>	439	32	434	51	873	-12.7%	83	-11.7%
<b>FEB</b>								
<b>MAR</b>								
<b>APR</b>								
<b>MAY</b>								
<b>JUN</b>								
<b>JUL</b>								
<b>AUG</b>								
<b>SEP</b>								
<b>OCT</b>								
<b>NOV</b>								
<b>DEC</b>								
<b>MONTHLY TOTALS</b>	<b>439</b>	<b>32</b>	<b>434</b>	<b>51</b>	<b>873</b>	<b>-92.9%</b>	<b>83</b>	<b>-92.9%</b>
<b>MONTHLY AVERAGE</b>					<b>873</b>	<b>-13%</b>	<b>83</b>	<b>-15%</b>

Landed Weights in 1,000 of lbs AVDP

LDGWT = AIRCRAFT LANDED WEIGHT

LNDGS = AIRCRAFT LANDINGS

% CHANGE = Comparison to prior year



# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

*2023 TOTAL FREIGHT - ALL CARGO CARRIERS*

*2/17/2023*

	<u>AMERIFLIGHT</u>			<u>WESTAIR</u>			<u>ALL 2023 FREIGHT</u>			% CHANGE PRIOR YEAR
	FREIGHT DEPLANED	FREIGHT ENPLANED	TOTAL AMERIFLIGHT	FREIGHT DEPLANED	FREIGHT ENPLANED	TOTAL WESTAIR	FREIGHT DEPLANED 2023	FREIGHT ENPLANED 2023	TOTAL ALL FREIGHT 2023	
<b>2023</b>										
<b>JAN</b>	46,400	19,663	66,063	58,570	32,418	90,988	104,970	52,081	157,051	-20.7%
<b>FEB</b>										
<b>MAR</b>										
<b>APR</b>										
<b>MAY</b>										
<b>JUN</b>										
<b>JUL</b>										
<b>AUG</b>										
<b>SEP</b>										
<b>OCT</b>										
<b>NOV</b>										
<b>DEC</b>										
<b>TOTALS</b>	<b>46,400</b>	<b>19,663</b>	<b>66,063</b>	<b>58,570</b>	<b>32,418</b>	<b>90,988</b>	<b>104,970</b>	<b>52,081</b>	<b>157,051</b>	

Data Reported in pounds AVDP





# SAN LUIS OBISPO COUNTY REGIONAL AIRPORT

## 2023 CHARTER SERVICES PASSENGER SUMMARY

2/17/2023

2023	ACI				MARC AIR				2023 CHARTER FBO TOTAL							
	ENP	DEP	LAND	LAND WGT	ENP	DEP	LAND	LAND WGT	TOTAL ENP	TOTAL DEP	TOTAL PAX	% CHG from 2022	TOTAL LANDINGS	% CHG from 2022	TOTAL LAND WGT	% CHG from 2022
JAN	24	21	26	1792	11	11	2	20	35	32	67	91%	28	-50%	1812	-31%
FEB																
MAR																
APR																
MAY																
JUN																
JUL																
AUG																
SEP																
OCT																
NOV																
DEC																
<b>TOTAL</b>	<b>24</b>	<b>21</b>	<b>26</b>	<b>1,792</b>	<b>11</b>	<b>11</b>	<b>2</b>	<b>20</b>	<b>35</b>	<b>32</b>	<b>67</b>		<b>28</b>		<b>1,812</b>	

LAND = AIRCRAFT LANDINGS  
 LAND WGT = AIRCRAFT LANDED WEIGHT PER 1000 LBS  
 DEP = DEPLANEMENT  
 ENP = ENPLANEMENT  
 PAX = PASSENGERS